

# Ownership, Investment and Governance: The Costs and Benefits of Dual Class Shares (Banerjee and Masulis)

Discussant: Alon Raviv  
Bar-Ilan University

Dec 2018

The Raymond Ackerman Family Chair in Israeli Corporate Governance

- The authors suggest that dual-class shares can be a solution to agency conflicts rather than a result of agency conflicts.
- The paper analyzes the tradeoff between private benefits of control and the deadweights costs of dual shares.
- The authors derive conditions when the benefits from using non-voting shares outweigh its costs.

- The interaction between the two types of stockholders is somehow similar to the relationship between stockholders and bondholders in the case of **strategic debt service**.
  - 1 **Mella-Barral and Perraudin, JF- 1997**, analyze the efficiency implications of strategic debt service, showing that it can eliminate both direct bankruptcy costs and agency costs of debt.
  - 2 **Anderson and Sundaresan, RFS-1996**, expand the strategy space open to equityholders by introducing take-it-or-leave-it offers on debt service to the firm's creditors.
  - 3 **Bergman and Callen, JFE- 1991**, show that renegotiation of coupon payments may eliminate bankruptcy costs and can increase social welfare.

# Pricing of capital structure with no frictions

- Asset value under the risk free measure follows a Geometric Brownian Motion:

$$dV_{C,t} = r \cdot V_{C,t} \cdot dt + \sigma \cdot V_{C,t} \cdot dW$$

- $r$  - the risk free rate.
  - $\sigma$  - instantaneous volatility of assets.
  - $dW$  - a standard Wiener process.
- The debt's payoff at maturity:

$$B_T = \min[V_T, F] = F - \max[F - V_T, 0]$$

- $F$  - the borrower's face value of debt.
- The present value of the corporation's debt:

$$B_t = e^{-r(T-t)} \cdot F_C - Put(V_t, F, \sigma, T - t, r)$$

## Pricing of capital structure with no frictions (Cont'd)

- The stockholder's payoff at debt maturity:

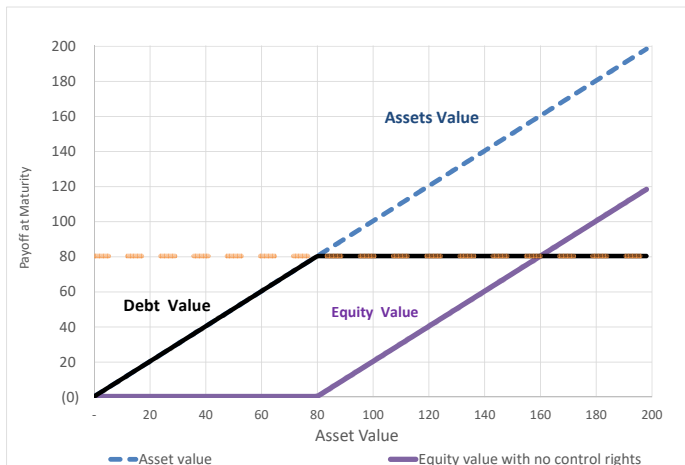
$$S_T = \max[V_T - F, 0]$$

- The present value of the corporation's equity:

$$S_{C,t} = \text{Call}(V_t, F, \sigma, T - t, r).$$

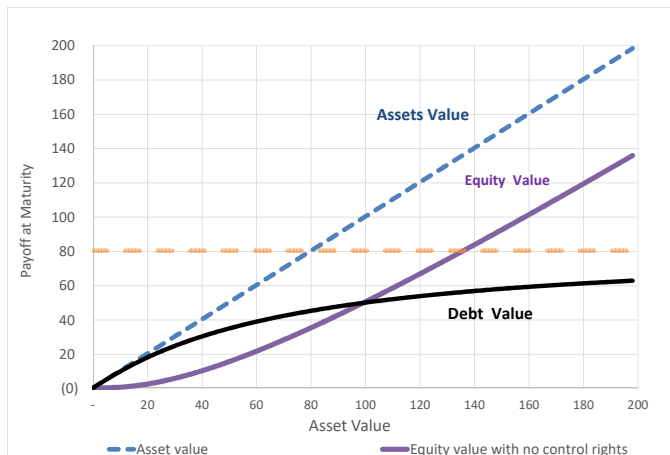
# Simple Capital structure with no frictions

- The base case parameters: the face value of debt equals 80. Time to maturity is 5y and the risk free rate equals 1%.



# Simple Capital structure with no frictions - where debt maturity equals 5y

- In this example, volatility equals 20%.



- The introduction of private benefits of control leads to deadweight loss in a proportion of  $\alpha$  of the firm assets.

$$L_t = \alpha V_t$$

- $L_t$  - Loss due to private benefits of control.
- The stockholders' payoff due to private benefits:

$$B_{CR,T} = \min[(1 - \alpha)V_T, F_{CR}] = F_{CR} - \max[F_{CR} - (1 - \alpha)V_T, 0]$$

- The present value of the private benefits is:

$$B_{CR,t} = e^{-r(T-t)} \cdot F_{CR} - (1 - \alpha)Put(V_t, F_{CR}/(1 - \alpha), \sigma, T - t, r)$$



# Pricing capital structure with private benefits of control (Cont'd)

- The equity payoff is now subordinated to both the original debt and to the payoff due to private benefits and it is affected by the deadweights at the size of  $\alpha$ :

$$S_{CR,T} = \max[(1 - \alpha)V_T - (F_{CR} + F_F), 0]$$

- The present value of the equity is:

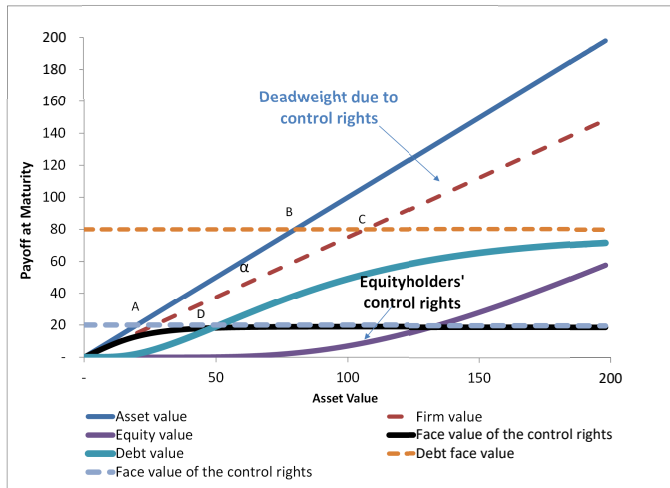
$$S_{CR,t} = (1 - \alpha) \text{Call}(V_t, (F + F_{cr})/(1 - \alpha), \sigma, T - t, r).$$

- The total present value of the stockholders is the sum of the equity position and the private benefits.

$$S_{total,t} = S_{CR,t} + B_{CR,t}.$$



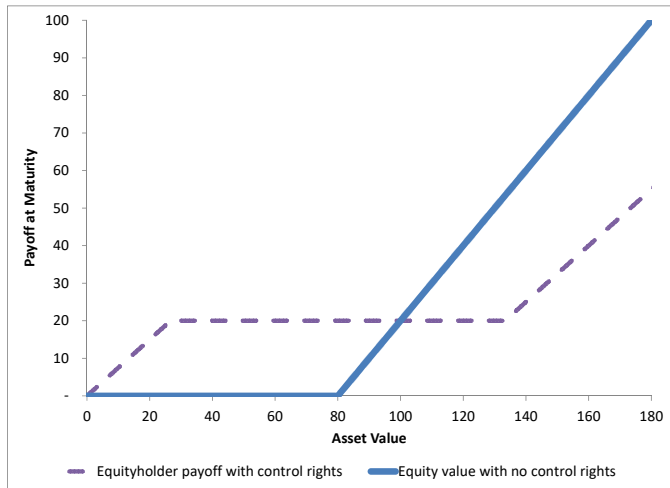
# Capital structure with private benefits - where debt maturity equals 5y



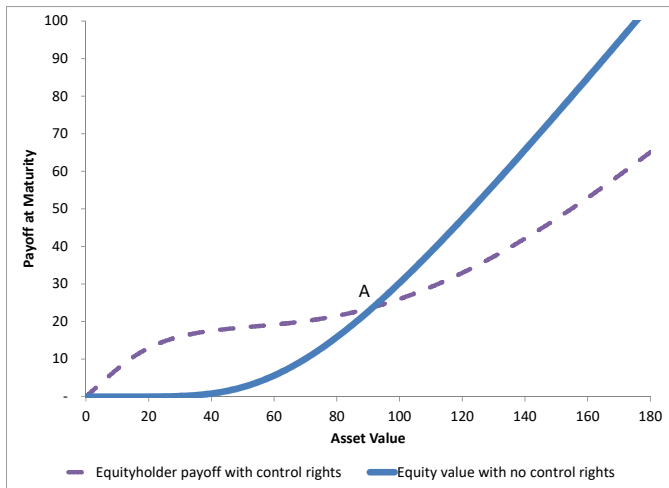
# The stockholders' decision

- In a non cooperative game, a stockholder that tries to maximize the value of her holding has to choose between two alternatives:
  1. Holding the control rights with a deadweight costs that increase with asset value
  2. Giving up the control rights and avoiding the deadweight costs.
- The optimal decision is affected by both the **value of the firm assets** (or leverage) and **asset risk** (volatility).

# The equityholders' position under the different capital structure



# The equity value - the effect of asset value



# The equity value - the effect of asset risk

