

Discussion of

Corporate Governance and Social Impact of Non-Profits: Evidence from a Randomized Program in Healthcare in the Democratic Republic of Congo (October 14, 2019). HEC Paris Research Paper No. SPE-2019-1354.

by

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# Keywords

- Randomized Control Trial (RCT)
- Non-Profit organization
- Healthcare
- Democratic Republic of Congo (DRC)
- Governance
- Social impact

# Governance of Non-Profits

- No shareholders
- Agency issues between donors and managers of non-profits
- “non-distribution constraint” (Hansmann 1980)
- US literature comparing for profit with non-profit hospitals
- Yermack on museums

# Governance “Treatment” Variables

- Pro-social incentives
- Auditing

# Outcomes

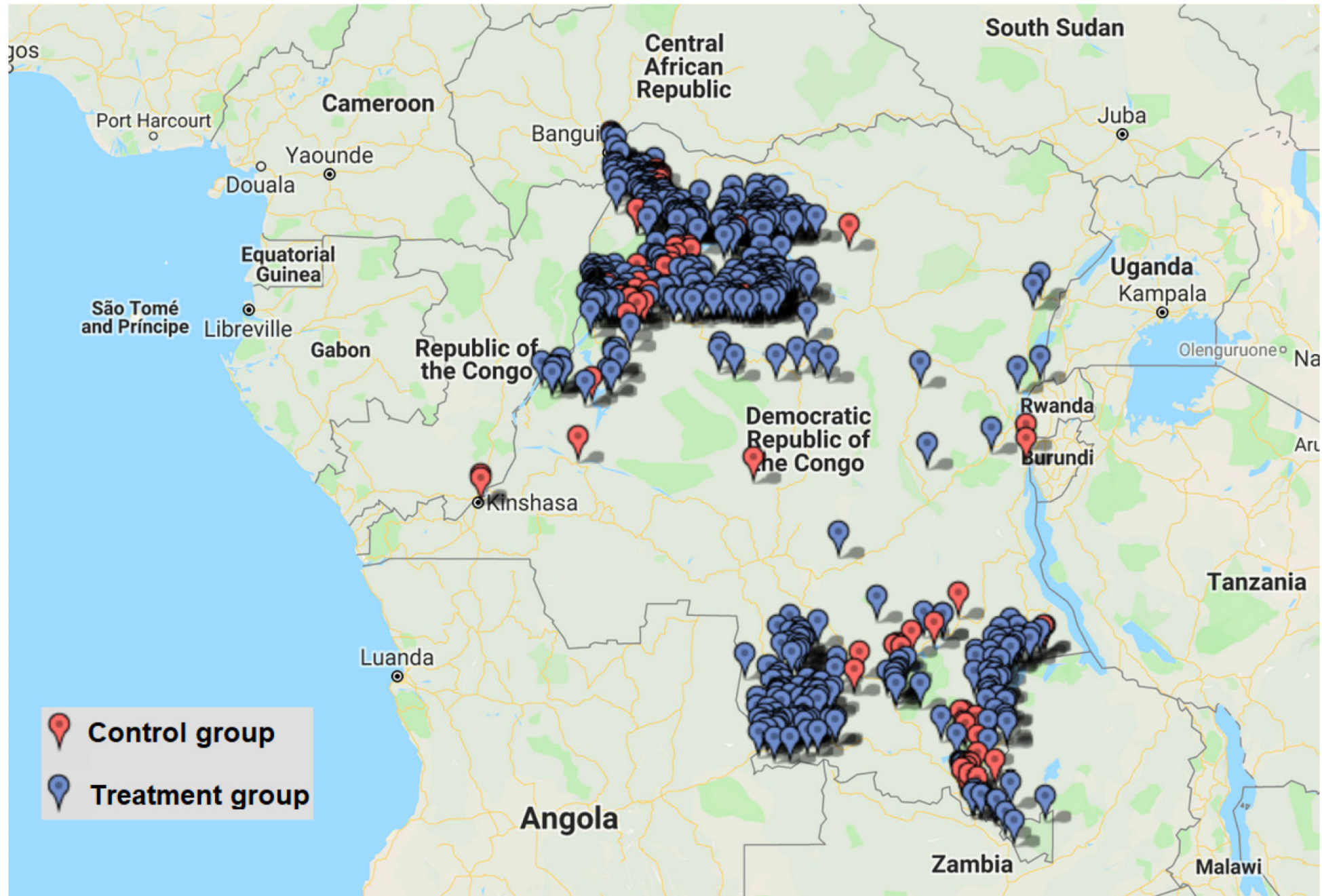
i) higher operating efficiency

ii) improvements in social performance (measured by a reduction in the occurrence of stillbirths and neonatal deaths)

**Figure 3. Examples of health centers**



**Figure 4. Location of treatment and control health centers**



**Table 3. The impact of improved governance on health center outcomes**

	Health center operating efficiency	Health center employees				Volume of healthcare services			Quality of healthcare services		
	$\Delta$ Primary healthcare services per employee	% $\Delta$ Emp.	% $\Delta$ Doctors	% $\Delta$ Nurses	% $\Delta$ Admin. employees	% $\Delta$ Primary healthcare services	% $\Delta$ Maternal and childhood healthcare services	% $\Delta$ Births	$\Delta$ Share of stillbirths	$\Delta$ Share of neonatal deaths	$\Delta$ Share of live births
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Treatment	93.075*** (31.022)	-0.085 (0.089)	0.013 (0.016)	0.001 (0.075)	-0.099* (0.056)	0.134 (0.261)	0.069 (0.253)	0.128 (0.169)	-0.345*** (0.108)	-0.276** (0.138)	0.621*** (0.209)
Province fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
R-squared	0.198	0.055	0.018	0.046	0.028	0.162	0.155	0.080	0.016	0.017	0.021
Observations	999	999	999	999	999	999	999	999	999	999	999

*Notes.* For each dependent variable we compute the change between the initial quarter (Q1) and the tenth quarter (Q10) after the treatment. When the dependent variable is a ratio—i.e., in columns (1) and (9)-(11)— $\Delta y$  represents the difference in  $y$  from Q1 to Q10. When the dependent variable is a level—i.e., in columns (2)-(8)—% $\Delta y$  represents the percentage change in  $y$  from Q1 to Q10. In column (1), the units are in number of primary healthcare services per employee; in columns (9)-(11), the units are in percentage points. Standard errors are clustered at the health district level. \*, \*\*, and \*\*\* denotes significance at the 10%, 5%, and 1% level, respectively.



# What Works?

- Usual criticisms & advantages of RCT
- Clear question, setup and straightforward statistics
- Clear results (hopefully)
- But where is the theory? (here there is some)
- Can it be generalized? Would it work in e.g. Burundi?