

# China's Closed Pyramidal Managerial Labor Market and the Stock Price Crash Risk

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July 2017

**ABSTRACT:** Managers of China's state-owned firms work in a closed pyramidal managerial labor market. They enjoy non-transferable benefits if they choose to stay within this system. The higher up are they in this labor market hierarchy (their political ranks), the fewer are their outside employment opportunities. Due to career and wealth concerns, they are cautious and risk-averse when managing firms. We examine the effect of managers' political ranks on firms' stock price crash risk and find a negative association. This association mainly exists in firms with younger managers and managers with shorter tenure. Further, this effect is only significant in regions with weak market forces, in firms without foreign investors, without political connections, and during periods with no local government leaders' or managers' political promotions. We conclude that the political ranking system reduces the stock price crash risk.

**Keywords:** internal labor market, political ranks, stock price crash risk, China

**JEL Codes:** G30; J33

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## I. INTRODUCTION

A series of recent research suggests that the contract between shareholders and managers can significantly affect stock price crash risk (e.g., Bae, Lim and Wei, 2006; Benmelech, Kandel, and Veronesi, 2010; Kim, Li and Zhang, 2011a). We examine how managers' political incentives affect firms' crash risk. In particular, we demonstrate that the contract between the state and managers, as manifested in China's political personnel ranking system, can affect the crash risk.

Within China's progressive political ranking system, managers of state-owned firms work in a relatively closed, though still competitive, internal labor market. They are *de facto* government officials with political ranks. Keeping their current ranks and getting promotions within this system mean power, status, reputation, pecuniary and non-pecuniary rewards and benefits, while a departure from this system can leave them with no comparably prestigious employment opportunities. This partially resembles Tullock's (1965) politicians in a bureaucratic system. He describes behaviors of politicians in government organizations while we examine behaviors of managers who are also politicians. Our setting is a mixture of a political bureaucratic system and a market for professional managers. Under this circumstance, managers of state-owned firms are motivated to exercise caution – to achieve performance without making mistakes while keeping their bosses happy. This is especially true for managers with high political ranks in the labor market pyramid. Losses due to failures resulting from risky behaviors are huge. Further, these managers already possess a competitive advantage due to their high ranks and thus behave more cautiously (Bronars, 1986; Brown, Harlow and Starks, 1996; Chevalier and Ellison, 1997). Finally, as progressively fewer people are at the higher rungs of the pyramidal political ranking system, the higher is a manager's political rank,

the more likely is it that he or she will be strictly monitored by the government. These factors cause managers with high political ranks to exercise caution when managing firms. Cautious and risk-averse managers are less likely to engage in high-risk projects and therefore they help reduce stock price crash risk.

Relying on Tullock (1965), we can potentially arrive at the same prediction. He argues that politicians seek promotions by pleasing the sovereign. As politicians' opportunity set is typically limited at high ranks, the more they lack outside employment opportunities, the more likely they are to be evaluated based on politics rather than objective performance criteria. High (low) ranking managers' promotions are more determined by political (economic) performance. High ranking managers therefore are less likely than low ranking managers to be associated with crashes as they engage in fewer risky strategies to boost economic performance. Based on these arguments, we predict a negative association between managers' political ranks and stock price crash risk.

Using data of China's publicly listed firms during the period 2005-2012, we test the above prediction. We find that stock price crash risk is lower in state-owned firms where managers have higher political ranks. This negative association between political ranks and the crash risk exists mainly in firms with younger managers and those with shorter tenure. Finally, institutions play a role in affecting how political ranks reduce stock price crash risk. The negative association between political ranks and the crash risk is significant only in regions with weak market forces, in firms without foreign investors, without political connections, and during periods with no local government leaders' or managers' political promotions.

We make the following contributions. First, we expand the research on stock price crash risk using a setting when political mechanisms are embedded into corporate governance. This is not unique to China as contracts between managers and firms are influenced by political forces all over the world. Benmelech, Kandel and Veronesi (2010)

and Kim, Li and Zhang (2011a) show that the contract between shareholders and managers can influence the crash risk. We find that, in China's state-owned firms, the contract between the state and managers is another factor influencing firms' crash risk. Managers of China's state-owned firms have a double identity, leading to an overlap between political and market contracts in a closed pyramidal managerial labor market. This setting gives us an opportunity to examine a phenomenon that is of general interest.

Second, this study speaks to the roles played by China's tournament-style political ranking system as well as Tullock's (1965) politicians in a bureaucratic system. Our evidence suggests that both, with different mechanisms, can induce managers to behave with caution, thus reducing crash risk. Therefore, from a microeconomic perspective, we extend Qian and Weingast (1997), Qian and Roland (1998) and Li and Zhou's (2005) explanation for China's rapid economic growth. While regional competition can contribute to China's economic growth, competition among managers within a political ranking system can reduce firms' risk, thus contributing to a healthy development of the economy.

Third, our findings are useful to international investors. As China's economy continues to grow, it is important that foreign investors and regulatory authorities understand China's unique governance of its state-owned firms. Further, many Chinese state-owned firms are also listed in foreign countries. A good understanding of their governance mechanism benefits international investors.

It is important to note that results in this study do not necessarily point to the political ranking system being a governance-enhancing mechanism. While in the context of reducing crash risk, the political ranking system appears to play a positive role, this system can potentially lead to preferential treatments by the government and auditors, which can drive the negative association between political ranks and the crash risk.

The remainder of the paper proceeds as follows. Section II discusses China's institutional background, reviews the literature, and develops the hypothesis. Section III

describes sample selection, model design, and descriptive statistics. Section IV discusses regression results. Section V summarizes and concludes.

## **II. BACKGROUND, LITERATURE, AND HYPOTHESIS DEVELOPMENT**

### **Background for the Political Ranking System**

China's communist party controls and manages its personnel. Party representatives of state-owned firms can be members of the boards of directors and the committees of supervisors. Party representatives of the boards of directors, committees of supervisors, and managers can also enter the party committee. A way to carrying out personnel control is the political ranking system. Therefore, managers of China's state-owned firms receive dual nominations. When they receive offers from firms' boards of directors to be high level managers, they also receive nominations from the Personnel Organization Department of the Communist Party Commission to be government officials.

Political ranking is originally a product of the planned economy and reflects political positions in the state that firms' managers occupy (Li and Li, 1999, in Chinese). Due to economic, political and military considerations, state-owned firms were initially assigned political ranks to enable them to be embedded into the national political system. This kind of hierarchy is also a part of China's historical and cultural tradition that is deeply rooted in the society. It fits Granovetter's (1985) economic-sociological theory that economic activities are embedded in social relationships. Political goals are often carried out in the design and allocation of firm ranks. Managers who are assigned to run these firms naturally gain political ranks. Firm rank and manager rank are two sides of the same coin. One side is the rank of the assets under management while the other side is the rank of the manager.

We cannot access the Party's internal documents to precisely ascertain each manager's political rank. We can only infer a manager's rank by examining the ranks of firms he or

she has served or the rank of the firm he or she is serving or the ranks of the government agencies that he or she has served. It is not always the case that firm rank and manager rank are the same. Sometimes, a manager's rank is higher than a firm's rank.

We want to elaborate two issues here. First, not any one can be assigned as a manager of a firm with a particular political rank. Normally, he or she needs to at least have occupied a position one rank below or the same rank before he or she can be assigned. Promotions are progressive and promotions beyond one rank are rare if not impossible. Second, it is tempting to know whether it is firm rank or manager rank that is playing a governance role. It is possible that both can play a role. However, as the product market is competitive, a firm cannot perpetually maintain its comparative advantage by just relying on its political rank. Over an extended period of time, if political ranks influence firm performance, it likely comes from managers rather than firms. Further, if we find that managers' ranks influence firm performance and that this influence varies with managers' traits such as age and tenure, then this influence should come from managers' ranks rather than from firms' ranks.

Through this political ranking system, managers maintain a natural association with the state or the government. On the one hand, they are constrained and influenced by the multifaceted commands of the government (Bai and Xu, 2005; Bai, Lu and Tao, 2006). On the other hand, they may receive various favorable treatments from the government. Within the system, managers can realize migrations from firms to firms, from firms to the government, or from the government to firms. They can also be promoted to higher ranks within their current firms or in other firms through a tournament-style competition within the closed pyramidal managerial labor market.

### **Internal Labor Market, Tournament, and Risk Preference of Competitors**

Managers of China's state-owned firms more or less work in a closed, hierarchical

internal managerial labor market (Doeringer and Piore, 1971). Once they leave this labor market, voluntarily or involuntarily, it is hard for them to get comparably prestigious employment opportunities. An internal labor market often uses the tournament mechanism. In a tournament, many competitors compete for an award. The winner gets a very high prize while the losers get a low prize or nothing (Lazear and Rosen, 1981; Rosen, 1986). At different stages of a tournament, participants likely compete based on different criteria and with different goals. However, the ultimate goal is to stay in the game and obtain the chance of competing in the next round. When the cost of monitoring is high, tournaments are cost-effective (Lazear and Rosen, 1981). The Chinese government controls a vast number of state-owned firms and faces a high cost of monitoring.

The tournament mechanism affects participants' risk preference. The front runner prefers a low risk strategy to maintain its current advantage while the trailing opponent chooses a high risk strategy to increase its chance of winning (Bronars, 1986). Therefore, participants entering a higher level of competition in a tournament, such as managers of higher political ranks in China's state-owned firms, will demonstrate a higher level of risk-aversion as their winner's status is already largely recognized.

## **Hypothesis Development**

### ***State's Goals in the Political Ranking System***

The political ranking system has played an important role in transforming China to a Chinese-style market-oriented economy. It is a mixture of a political bureaucratic system and a market for professional managers. This system enables government officials to gain practical experience in running businesses and helps them better understand the operations of the economy. This is important to China as its government makes economic development its priority. Mobility within the system also enables managers of state-owned firms to bid for becoming government officials based on their managerial

experience and performance. This enhances the competition mechanism. To a certain extent, state-owned firms play the role of “the incubator for business-savvy officials” where the government observes and cultivates managers and officials.

The political ranking system helps the government reduce the monitoring cost. Due to the importance of state-owned firms to the nation, managers are under tight scrutiny. Under the principle of “Party Controls and Manages Its Cadres,” these firms must be run by politically loyal and competent managers. A mechanism of political ranks and promotions can help the government maintain and improve monitoring efficiency, reduce the information acquisition and processing cost, and gain a good understanding of managers’ capability and business experience.

It is tempting to argue that the political ranking system fills the governance void in China. Political goals can bring about political burdens as well as political benefits (Lin, Cai, and Li, 1998) and whether external investors gain or lose is uncertain. The political ranking system can potentially introduce bad incentives and bring unfair privileges to high ranking managers, leading to selective enforcement, rent seeking and corruption.

### ***Incentives Provided to Managers within the Political Ranking System***

Political ranks often mean benefits to high-level managers of state-owned firms. Benefits associated with political ranks are substantial, including pecuniary benefits such as the right to control resources and a legitimate increase in income and related benefits. They also include non-pecuniary benefits such as possibilities for promotions (Rosen, 1986), spiritual encouragement, and an enhancement in reputation (Baker, Jensen and Murphy, 1988). As for legitimate income and benefits, the effect of political ranks is reflected not only horizontally but also longitudinally. Horizontally, a high political rank means a wide range and a large amount of benefits. Longitudinally, benefits accompanying managers of state-owned firms can not only be enjoyed during



managers' tenure but also be extended to periods after their retirement.

In absolute terms, benefits provided to managers of state-owned firms, including implicit and explicit forms, are not necessarily lower than explicit benefits provided to managers of non-state-owned firms. Reducing the implicit form of benefits potentially resembles savings to firms but it may not be feasible as the savings can easily dissipate due to other ensuing costs, for example, the cost of measuring performance, the cost of executing and modifying contracts, etc. In addition, there is some further "wisdom" in introducing the political ranking mechanism. This mechanism successfully separates implicit benefits from explicit benefits, leaving the observable part, explicit benefits, relatively small. This serves the government's political purpose of maintaining a level of seeming equality in the society.

### ***Preference for the Political Ranking System***

Normally, a manager advances progressively in the political ranking system. Only by winning the current round can he or she become eligible to enter the competition in the next round. Therefore, gaining the current rank provides an option value for competing for the next rank (Rosen, 1986). Further, high ranks can bring enhanced reputation to managers (Baker, Jensen and Murphy, 1988). China's philosophy and tradition of "officialdom" fostered over two thousand years of feudalism and Confucianism further reinforce the attractiveness of political ranks to managers and the people's acceptance of this system.

Similar to government officials, managers of state-owned firms compete in a relatively closed internal labor market (Zhou, 2004). This enhances the importance of promotions to managers. It is difficult for them to find comparably prestigious employment opportunities outside the party organization. They are unlikely to voluntarily quit their current positions given a large chasm between lives within and outside the government.

This creates a lock-in effect.<sup>1</sup> Managers of state-owned firms often spend their entire career in this system. This reduces their chance for short-termism and motivates them to pay attention to long-term prospects. There is another factor that fortifies the lock-in effect, information asymmetry – the difficulty for the external labor market to observe, assess and price the implicit benefits that managers of state-owned firms receive.<sup>2</sup> This further limits managers' ability to find alternative outside employment opportunities. Moreover, compared with non-state-owned firms, state-owned firms exist in a system of multiple objectives. Managerial talent associated with state-owned firms is different from the talent of value maximization of non-state-owned firms. Of course, non-state-owned firms can also share a host of issues faced by state-owned firms, but to a lesser extent. This specificity in managerial talent plays a role in locking-in managers within state-owned firms and reducing their mobility to the external labor market. Preserving current positions and working towards promotions within the state sector is a more viable solution.

This causes managers of state-owned firms to be risk-averse. To managers with high political ranks, on the one hand, losses associated with failures resulting from risky behaviors are huge. On the other hand, they already possess a competitive advantage and thus behave more cautiously (Bronars, 1986; Brown, Harlow and Starks, 1996; Chevalier and Ellison, 1997). Therefore, high ranking managers are less likely to take excessive risk and thus help reduce stock price crash risk.

There is another, if not unrelated, way that high ranking managers can reduce risk. Tullock (1965) argues that bureaucrats, as politicians, seek promotions. The only way to obtain promotions is to act in a manner that is rewarded by the sovereign. Pleasing the

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<sup>1</sup> Chen, Guan and Ke (2013) find that managers of state-owned firms have two alternatives when deciding whether to exercise stock options, giving up exercising but staying with the firms; or exercising but leaving the firms. Therefore, the relatively closed internal labor market exerts a lock-in effect on managers of state-owned firms.

<sup>2</sup> In developing economies such as China, information asymmetry can also exacerbate rent seeking behaviour as the probability of detecting such a behaviour is low. This adds tension to our story. In the section on alternative mechanisms, we examine this issue.

sovereign is the most important task. Politicians' opportunity set is typically limited especially among the higher ranks. The more they lack outside employment opportunities, the more they will be evaluated based on politics rather than economic performance. High ranking managers thus are less likely than low ranking managers to cause crashes as they lack incentives to engage in risky strategies to boost economic performance.

Based on the above arguments, we propose the following hypothesis:

**Hypothesis:** *State-owned firms' stock price crash risk is negatively associated with their managers' political ranks.*

We need to note potential tensions in this hypothesis. It is not necessarily the case that high ranking managers are more cautious or transparent. As their promotions are likely to be more of a political rather than an economic decision, they will be more responsive to political incentives to suppress bad news. That is, they do not want to report bad news to embarrass their bosses and risk their political capital. Piotroski, Wong, and Zhang (2015) find that there is more suppression around promotions of politicians that are tied to political factions. From a theoretical point of view, in the long run, the greater the ability to suppress bad news, the greater the crash risk (Jin and Myers 2006). Further, Tullock (1965) argues that low ranking politicians are more likely to be under multiple sovereigns. As the multiple sovereigns will normally compete among themselves and need to rely on the support of low ranking personnel in this competition, low ranking politicians have some discretion in choosing among the sovereigns. Therefore, low ranking politicians can end up relying less on economic performance for promotions, reducing the crash risk.

However, even though we acknowledge the single-multiple sovereign difference between high and low ranking politicians, this difference is limited in China's state-owned firms. After all, the Chinese personnel system is vertical with all units under unified leadership. This system resembles a single sovereign situation in which a politician confronted with choices must take two variables into account, the deviation between what he or she wants and what the sovereign will reward, and the probability

that the sovereign will reward his or her action (Tullock, 1965). Rent seeking and suppressing bad news are associated with cost.

Finally, from an empirical point of view, if managers can reduce firm risk with rent seeking and suppressing bad news, then older managers or managers with longer tenure will enhance the negative association between political ranks and crash risk as they are more capable at rent-seeking and have fewer financial constraints. However, if it is political ranks that influence managers' behaviors through incentives mentioned earlier, then younger managers or managers with shorter tenure would enhance the negative association between political ranks and crash risk as they have greater room for promotions. Here, we hasten to admit the limitation in this argument. Even though the political ranking system has the potential of reducing the crash risk, we are hesitant to call it a good governance mechanism. Incentives associated with politicians and privileges given to high ranking managers (officials) can potentially lead to selective enforcement, rent seeking and corruption.

### **III. VARIABLE DEFINITIONS AND EMPIRICAL DESIGN**

#### **Defining Political Ranks**

We hand collect political ranks of managers from firms' annual reports. Starting from 2004, firms in China are required to report their control charts, where information on firms' highest control entities and the layers of management between the highest control entities and the firms is disclosed. China's listed firms also disclose the occupational history of managers. Using these two sources, we identify political ranks of firms and their managers (chairmen of the boards), using a procedure similar to Liang, Li, Chen and Chen (2015). Obtaining a manager's political rank involves two steps. First, we determine a firm's political rank (*Cohi*). We obtain information on a firm's controlling entity. It is either the central, provincial, city and county-level State-owned Assets

Supervision and Administration Commission or a university. Then, based on the control chart between the listed firm and its control entity, we determine a listed firm's political rank. If there are multiple control chains, we use the chain with the highest level of share ownership. Second, we determine a manager's political rank (*Dshi*). Relying on annual reports and manually collected managers' occupational history, we obtain a manager's current or past highest political rank in firms, groups or the government. A manager's political rank is the higher of his or her highest current or past political rank or the rank of the firm that he or she manages. We then divide political rank of a manager (or a firm) into four categories: township and section level (*Dshi* or *Cohi* = 1), county and division level (*Dshi* or *Cohi* = 2), department and bureau level (*Dshi* or *Cohi* = 3) and provincial and ministerial level (*Dshi* or *Cohi* = 4).

### Defining Stock Price Crash Risk

We measure stock price crash risk following Chen, Hong and Stein (2001), Hutton, Marcus and Tehranian (2009) and Kim, Li and Zhang (2011a, 2011b). This requires first estimating firm-specific weekly return for each firm,  $W$ , which is the logarithm of 1 plus the residual,  $W_{jt} = \ln(1 + \varepsilon_{jt})$ , from estimating the following regression:

$$r_{jt} = a_j + b_{1j}r_{mt-2} + b_{2j}r_{mt-1} + b_{3j}r_{mt} + b_{4j}r_{mt+1} + b_{5j}r_{mt+2} + \varepsilon_{jt}, \quad (1)$$

where  $r_{jt}$  is Stock  $j$ 's return during Week  $t$ ;  $r_{mt-2}$ ,  $r_{mt-1}$ ,  $r_{mt}$ ,  $r_{mt+1}$  and  $r_{mt+2}$  are market returns during Weeks  $t-2$ ,  $t-1$ ,  $t$ ,  $t+1$  and  $t+2$ , respectively.

Next, we define stock price crash risk in two ways. The first measure is an indicator variable, *Crash*. We consider the distribution of firm-specific weekly return  $W$ .<sup>3</sup> If there is at least a week in a fiscal year where the return is 2.58 standard deviations below the mean of weekly returns, the stock is assumed to have experienced a crash in a particular sample year and we set *Crash* to 1. Otherwise, we set *Crash* to 0.

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<sup>3</sup> China's accounting rules require all firms to have a fiscal year end of December 31. April 30 of the subsequent year is the last day for firms to file financial statements. We therefore choose a window of May of current year to April of the subsequent year.

The second measure is a continuous measure,  $Nskew$ , that captures the negative conditional skewness of firm-specific returns. More specifically,  $Nskew$  is computed using the formula below:

$$Nskew_{jt} = -[n(n-1)^{3/2} \sum W_{jt}^3] / [(n-1)(n-2)(\sum W_{jt}^2)^{3/2}], \quad (2)$$

where  $W$  is firm-specific return estimated using Equation (1) and  $n$  is the number of weeks used to compute  $Nskew$ .

### Model Specification

Similar to Chen, Hong and Stein (2001) and Kim, Li and Zhang (2011a, 2011b), we estimate the following regressions:

$$Crash_t = a_0 + a_1 Dshi_{t-1} + a_2 Dturn_{t-1} + a_3 Nskew_{t-1} + a_4 Sigma_{t-1} + a_5 Wret_{t-1} + a_6 Size_{t-1} + a_7 MB_{t-1} + a_8 Lev_{t-1} + a_9 Roa_{t-1} + a_{10} Accm_{t-1} + \varepsilon_t, \quad (3)$$

$$Nskew_t = a_0 + a_1 Dshi_{t-1} + a_2 Dturn_{t-1} + a_3 Nskew_{t-1} + a_4 Sigma_{t-1} + a_5 Wret_{t-1} + a_6 Size_{t-1} + a_7 MB_{t-1} + a_8 Lev_{t-1} + a_9 Roa_{t-1} + a_{10} Accm_{t-1} + \varepsilon_t, \quad (4)$$

where, for Firm  $i$ ,  $Crash_t$  is an indicator variable for crash risk in Year  $t$  and  $Nskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a firm's chairman in Year  $t-1$ .  $Dturn_{t-1}$  is the de-trended share turnover in Year  $t-1$ .  $Nskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roa_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the past three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .<sup>4</sup> Our hypothesis suggests that the coefficient on  $Dshi_{t-1}$  should be negative ( $a_1 < 0$ ). We include year and industry indicators to control for year

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<sup>4</sup> We follow the modified Jones's model (Dechow, Sloan and Sweeney, 1995) to estimate the magnitude of earnings management. As listed firms are sometimes few in certain industries, we use the full sample in the estimation model but control for industries.

and industry fixed effects.

## IV. EMPIRICAL RESULTS

### Sample Selection

Our sample period covers eight years from 2005 to 2012. As our study requires information during the current and the previous years, we also include year 2004. Data for political ranks of managers from state-owned firms are manually collected from China's A-share market that includes both the Shanghai and Shenzhen Stock Exchanges. Other data items are from publicly available databases. Corporate governance data are from CCER (China Center of Economic Research) and financial and accounting data are from CSMAR (China Stock Market and Accounting Research). We start with an initial sample of 6,504 firm-year observations for state-owned firms. We exclude 135 firms with a public listing history of less than two years and 45 financial firms. We also exclude 734 observations with missing variable values. We are left with 5,590 firm-year observations. For comparison purposes, we obtain 2,835 firm-year observations for non-state-owned firms. Panels A and B, Table 1 provide detailed breakdown of our sample by year for state-owned and non-state-owned firms.

### Descriptive Statistics

Table 2 reports descriptive statistics and correlation coefficients. Panel A shows that the average value of the probability of a stock price crash  $Crash_t$  is 0.2195, suggesting that 21.95% of our sample firms have experienced at least one crash week per year. The average value of firm-specific return skewness,  $Ncskew_t$ , is -0.3551 (median is -0.3350). The average of political rank,  $Dshi_{t-1}$ , is 2.3608, with the 25<sup>th</sup> percentile at 2 and the 75<sup>th</sup> percentile at 3, suggesting that there are many county and division level managers ( $Dshi_{t-1} = 2$ ).

Panel B reports descriptive statistics of  $Crash_t$  and  $Nc skew_t$  with each category of political rank,  $Dshi_{t-1}$ . It shows that  $Crash_t$  decreases monotonously when  $Dshi_{t-1}$  increases from the lowest level to the highest level (0.2434, for  $Dshi_{t-1} = 0$ ; 0.2399, for  $Dshi_{t-1} = 1$ ; 0.2202, for  $Dshi_{t-1} = 2$ ; 0.2147, for  $Dshi_{t-1} = 3$ ; 0.1853, for  $Dshi_{t-1} = 4$ ), providing preliminary support for our hypothesis that political ranks are negatively associated with stock price crash risk. A similar pattern for  $Nc skew_t$  is not obvious.

Panel C reports correlation coefficients among major variables. We find that  $Crash_t$  and  $Nc skew_t$  are highly correlated (0.5243, Pearson; 0.5270, Spearman). The correlation between managers' political rank  $Dshi_{t-1}$  and the indicator for a crash  $Crash_t$  is significantly negative (-0.0259, Pearson; -0.0244, Spearman), in line with the prediction of our hypothesis. The correlation between  $Nc skew_t$  and  $Dshi_{t-1}$  is insignificant.

## **Association between Political Ranks and Stock Price Crash Risk**

### ***Main Association***

To test our hypothesis, we estimate Equations (3) and (4), using logit and OLS regressions, respectively. Results are reported in Table 3. All reported z or t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). The coefficient on  $Dshi_{t-1}$  is negative and significant (-0.1195,  $z = -2.65$ ) when we use  $Crash_t$  as the dependent variable. The coefficient on  $Dshi_{t-1}$  is negative and significant (-0.0262,  $t = -2.19$ ) when we use  $Nc skew_t$  as the dependent variable.<sup>5</sup> These results support our hypothesis that managers' political ranks are negatively associated with firms' stock price crash risk.<sup>6</sup> Further, the

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<sup>5</sup> It is tempting to examine the effect of manager rank and firm rank simultaneously. As we have discussed earlier, we do not observe managers' ranks directly. We can only infer a manager's rank by examining the ranks of firms he or she has worked for or the rank of the firm he or she is working for (or the ranks of the government agencies that he or she has worked for). Therefore, firm rank is an intermediate step that we go through to derive manager rank. Firm rank and manager rank are highly correlated (Pearson = 0.6658,  $p < 0.0001$ ; Spearman = 0.6545,  $p < 0.0001$ ). When we include both of them in the regression, none of them is significant. When we include manager rank and the difference between firm rank and manager rank, the effect of manager rank is negative and significant and the effect of the difference is insignificant.

<sup>6</sup> It is possible that central versus non-central state ownership can pick up a coarse version of political ranks.



coefficients on  $\text{Sigma}_{t-1}$  and  $\text{MB}_{t-1}$  are positive, consistent with Kim, Li and Zhang (2011b). Chen, Hong and Stein (2001) and Kim, Li and Zhang (2011b) find that the effect of  $\text{Ncskew}_{t-1}$  on crash risk is positive. However, coefficients on  $\text{Nsckew}_{t-1}$  are insignificant.<sup>7</sup>

### ***Managers' Age***

The effect of managers' age on the association between political ranks and stock price crash risk can come from two sources. First, when a manager ages, his or her chance of getting a further promotion declines (Li and Zhou, 2005). Further, even if he or she gets a promotion, the benefits associated with the promotion decline as his or her time horizon is short (close to retirement due to old age). This reduces the attractiveness of a promotion to the manager. In this situation, old managers are more motivated by opportunism, more likely to conceal bad news or obfuscate financial reporting. They are less likely to be held responsible for their former opportunistic behaviors if they manage to exit the system through normal retirement.

Young managers, on the other hand, are more attracted to higher political ranks through promotions than old managers. Therefore, they are more cautious and risk-averse. Further, when a manager is young, he or she has a long future career. Due to reputation and career concerns, his or her tendency for short-termism is lower. In sum, the motivating role of political ranks is more applicable to young managers, given the same rank. This is a horizon problem argument consistent Kalyta (2009) that managers manage earnings upwards during final pre-retirement years when pension depends on firm performance.

Table 4 presents results of the impact of managers' age  $\text{Age}_{t-1}$  on the association between political ranks and stock price crash risk. We choose a cutoff of 51 years as it is

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When we include an indicator for central state ownership in the regressions, its effect is insignificant while the effect of political ranks is unaffected.

<sup>7</sup> The effects of many control variables are insignificant. However, this is consistent with results found in studies done on China (Xu, Jiang, Yin and Xu, 2012 (in Chinese); Li and Liu, 2012 (in Chinese)).

the sample median. When the age of a manager in its logarithm form  $LogAge_{t-1}$  is included in the model alone, its effect is insignificant. Next, we partition our sample based on managers' age. When managers are old ( $Age_{t-1} > 51$ ), the coefficients on  $Dshi_{t-1}$  are insignificant, irrespective of whether our dependent variable is  $Crash_t$  or  $Ncskew_t$ . When managers are young ( $Age_{t-1} \leq 51$ ), the coefficients on  $Dshi_{t-1}$  are negative and significant ( $-0.1720$ ,  $z = -2.55$  for  $Crash_t$ ;  $-0.0329$ ,  $t = -1.93$  for  $Ncskew_t$ ). Therefore, the association between political ranks and crash risk appears to concentrate in firms with relatively young managers. However, differences in the magnitudes of the coefficients between subsamples are insignificant.

### ***Managers' Tenure***

Similar to age, managers' tenure can also influence their attitude towards risk. At the initial stage of their career, managers are more likely to be cautious due to career concerns. As they progress in tenure within firms, the chance of future promotions declines (Li and Zhou, 2005) and thus they become less risk-averse. This is again consistent with Kalyta's (2009) horizon problem argument concerning pre-retirement earnings management. We therefore investigate whether and how managers' tenure influences the effect of political ranks on stock price crash risk.

Table 5 provides results of how managers' tenure  $Tenure_{t-1}$  influences the way that political ranks affect stock price crash risk. We choose a cutoff of 2 years as it is the sample median. When the tenure of a manager in its logarithm form  $LogTenure_{t-1}$  is included in the model alone, its effect is insignificant. Next, we partition our sample based on managers' tenure. The coefficients on  $Dshi_{t-1}$  are negative and significant ( $-0.1316$ ,  $z = -2.40$  using  $Crash_t$ ;  $-0.0277$ ,  $t = -1.95$  using  $Ncskew_t$ ) for firms with managers at an early stage of tenure ( $Tenure_{t-1} \leq 2$ ). They are insignificant for firms with managers at a late stage of tenure ( $Tenure_{t-1} > 2$ ). Therefore, the association between political ranks

and crash risk appears to concentrate in firms with managers at an early stage of tenure. However, differences in the magnitudes of the coefficients between subsamples are insignificant.

## **Institutions and Political Ranks**

### ***Market Forces***

As China's internal managerial labor market is not entirely market-driven, we expect the association between political ranks and the crash risk to be more pronounced in regions where market forces do not play a significant role or in industries with less competition.

We first consider regional labor mobility. Managers have better mobility in their employment with more external hiring opportunities (Cremers and Grinstein, 2014; Gao, Luo and Tang, 2015). We use the mobility index of Fan, Wang and Zhu (2011) [National Economic Research Institute, China Reform Foundation] *Mobility Index*. It is approximated by the ratio of external labor force from the countryside to the total local labor force of a city. The greater is the value of *Mobility Index*, the more mobile is the local labor force and the less closed is the labor market. We partition our sample by the median (5.91) of *Mobility Index*. Panel A-1, Table 6 presents results on how labor force mobility influences the way that political ranks affect the stock price crash risk (all controls are included in the regressions but not tabulated). We find that the coefficients on  $Dshi_{i,t-1}$  are negative and significant (-0.1775,  $z = -2.84$  using  $Crash_i$ ; -0.0411,  $t = -2.44$  using  $Ncskew_i$ ) only when  $Mobility Index_{i,t-1} \leq 5.91$ . This finding suggests that the effect of political ranks on reducing stock price crash risk concentrates mainly in regions with low labor force mobility. However, differences in the magnitudes of the coefficients between subsamples are insignificant.

We next consider the role of product market competition or industry concentration

which is related to mobility. In a more competitive industry, it is easier for executives to move among firms and thus have a high level of mobility (Gao, Luo and Tang, 2015). We expect the role of political ranks to be more pronounced for firms in more concentrated industries or those with lower product market competition. Following Dhaliwal, Li, Tsang and Yang (2011), we define *Herindex*, which is the Herfindahl-Hirschman Index, as the sum of squared fractions of sales of the top 10% largest firms in an industry per year. A low value of *Herindex* signifies a high level of product market competition in an industry. Panel A-2, Table 6 presents results on how product market competition influences the way that political ranks affect the stock price crash risk. We choose a cutoff of 0.0439 as it is the sample median of *Herindex*. The coefficients on  $Dshi_{t-1}$  are negative and significant (-0.1594,  $z = -2.50$  using  $Crash_t$ ; -0.0427,  $t = -2.35$  using  $Ncskew_t$ ) only in industries with  $Herindex_{t-1} \geq 0.0439$ . Therefore, the role of political ranks in reducing stock price crash risk works only in industries with low product market competition or high industry concentration. However, differences in the magnitudes of the coefficients between subsamples are insignificant.

### ***Foreign Investors***

As the political ranking system is not an entirely market-oriented system, the presence of foreign investors, especially those from market economies with better developed institutions, can potentially mitigate the association between political ranks and the crash risk. Better developed institutions can potentially negate the effect of a closed pyramidal internal managerial labor market, making managerial talent more fluid between the government and the private sectors. We expect the effect of political ranks to attenuate for firms with a portion of their equity shares held by foreign investors.

Foreign investors can invest in China's domestic B-share market. H-shares are shares of mainland firms listed in the Hong Kong Stock Exchange. Qualified Foreign

Institutional Investors (QFIIs) can also invest in China's domestic stock market. We examine the impact of the presence of B-shares, H-shares and QFIIs on the association between political ranks and crash risk.  $AB_{t-1}$  is an indicator that equals 1 for a firm with B-shares and 0 otherwise.  $AH_{t-1}$  is an indicator that equals 1 for a firm with H-shares and 0 otherwise.  $QFII_{t-1}$  is an indicator that equals 1 for a firm with QFIIs and 0 otherwise.

Panel B-1, Table 6 presents results on how  $AB/AH/QFII$  influences the way that political ranks affect stock price crash risk (all controls are included in the regressions but not tabulated to save space). The coefficients on  $Dshi_{t-1}$  are negative and significant ( $-0.1601$ ,  $z = -3.16$  using  $Crash_t$ ;  $-0.0274$ ,  $t = -2.05$  using  $Ncskew_t$ ) only when  $AB = AH = QFII = 0$ . Panel B-2, Table 6 presents results on how  $AB/AH$  influences the way that political ranks affect stock price crash risk. The coefficients on  $Dshi_{t-1}$  are negative and significant ( $-0.1300$ ,  $z = -2.71$  using  $Crash_t$ ;  $-0.0261$ ,  $t = -2.08$  using  $Ncskew_t$ ) only when  $AB = AH = 0$ . Panel B-3, Table 6 presents results on how  $QFII$  influences the way that political ranks affect stock price crash risk. The coefficients on  $Dshi_{t-1}$  are negative and significant ( $-0.1440$ ,  $z = -3.04$  using  $Crash_t$ ;  $-0.0240$ ,  $t = -1.89$  using  $Ncskew_t$ ) only when  $QFII = 0$ . Differences in the magnitudes of the coefficients between firms with and without foreign investors are insignificant. In sum, political ranks play a significant role in reducing firm-level crash risk only for firms without B-shares, H-shares or QFIIs, that is, without foreign investors.

### ***Political Connections***

Political connections can serve as a safety net that mitigates managers' incentive to be cautious when their ranks are high. We therefore consider the effect of political connections on the association between political ranks and stock price crash risk. Following Fan, Wong and Zhang (2007), we define  $PC_{t-1}$  as an indicator that equals 1 for a firm with political connections and 0 otherwise. Panel C, Table 6 presents results on how

political connections influence the way that political ranks affect the crash risk (all controls are included in the regressions but not tabulated to save space). The coefficients on  $Dshi_{t-1}$  are negative and significant (-0.1121,  $z = -2.31$  using  $Crash_t$ ; -0.0266,  $t = -2.09$  using  $Nc skew_t$ ) only when  $PC_{t-1} = 0$  (no political connections). Differences in the magnitudes of the coefficients between firms with and without political connections are insignificant.

We cautiously interpret the above results in the following way. For a firm with political connections that can potentially bring added protection, its manager has a lower incentive to behave cautiously. Therefore, in this narrow context of the association between political ranks and the crash risk, political ranks and political connections act as substitutes for each other. This can potentially point to the limitation of political ranking as a governance mechanism. A reduced sample size for the subsample with political connections can also lead to an insignificant result. To conclude more definitively, a thorough analysis of the interplay between political ranks and political connections is warranted and we leave this to future studies.

### ***Effect of Promotions on the Association between Political Ranks and Crash Risk***

Our analysis thus far provides some evidence that the political ranking system plays a positive role of reducing crash risk. However, under certain self-serving incentives, it can also potentially play a negative role. Piotroski, Wong and Zhang (2015) provide evidence that provincial officials have an incentive to suppress negative news right before their promotions. Specifically, they find that local politicians facing the prospect of a promotion temporarily restrict the flow of negative information about their affiliated firms. While we examine a group of people (chairmen of boards who directly control listed state-owned firms) different from those in Piotroski, Wong and Zhang (2015), they may have similar incentives when they sense that opportunities for promotions are coming. We therefore

expect fewer stock price crashes for firms during their local provincial officials' promotion window as well as their chairmen's own promotion window than during other periods.

We first use Piotroski, Wong and Zhang's (2015) promotion measure that captures the turnover of a provincial party secretary or provincial governor. A turnover is defined as a promotion when he or she moves to a more senior position, including: 1) a promotion within the same province (e.g., promotion from a governor to a party secretary); 2) a promotion to another province (e.g., a governor or a party secretary position of a larger province); and 3) a promotion to a minister level position of the central government. Firms operating in the same regions as the promoted politicians are likely to be affected by the politicians' promotions. The promotion period includes the year before and year of the promotion. Specifically, we define an indicator variable *Promotion* that equals 1 if the leader of the province where a firm is located receives a promotion, and 0 otherwise. We next define firm chairmen's promotions. If a chairman received a promotion, the indicator variable *Promotion* equals 1. Otherwise, *Promotion* equals 0.

Panel D, Table 6 presents results on how promotions influence the way that political ranks affect stock price crash risk (all controls are included in the regressions but not tabulated to save space). Panel D-1 shows the effect of provincial politicians' promotions. The coefficients on  $Dshi_{t-1}$  are negative and significant ( $-0.1358$ ,  $z = -2.40$  using  $Crash_t$ ;  $-0.0270$ ,  $t = -1.76$  using  $Ncskew_t$ ) only when  $Promotion_t = 0$  and  $Promotion_{t+1} = 0$ . Differences in the magnitudes of the coefficients between promotion and non-promotion periods are insignificant. This suggests that the role of political ranks works only during periods with no local government leaders' political promotions. This result, to a certain extent, complements Piotroski, Wong and Zhang (2015) that provincial officials have the incentive to suppress negative news right before their promotions. However, our comparison periods are different from theirs. They compare periods before and after promotions. We compare promotion periods with non-promotion periods. Further, the

purpose of our analysis is to show a dip in the association between political ranks and crash risk during the promotion period, not directly a decline in crash risk.

Panel D-2 shows the effect of chairmen's own promotions. Similar to those of provincial politicians' promotions, the coefficients on  $Dshi_{t-1}$  are negative and significant (-0.1180,  $z = -2.57$  using  $Crash_t$ ; -0.0249,  $t = -2.05$  using  $Ncskew_t$ ) only when  $Promotion_t = 0$  and  $Promotion_{t+1} = 0$ . Differences in the magnitudes of the coefficients between promotion and non-promotion periods are insignificant.

We conclude that, promotions, either local provincial politicians' or firm chairmen's, serve to dampen the effect of political ranks on crash risk. A central theme here is that while political ranks play a positive role in reducing crash risk in China's confined managerial labor market, this positive role can dissipate with distorted incentives.

To summarize the above four analyses, we believe in the pattern that the link between crash risk and political ranks diminishes with more advanced institutions, for example, more developed market forces, including higher labor mobility and the presence of foreign investors.<sup>8</sup> China's closed pyramidal managerial labor market differs from the Western system. While we are not arguing which one is superior to the other, amid China's economic transformation, the political ranking system is one that possibly fits her current stage of development. We see the political ranking system as potentially a substitute for the Western system that relies on more advanced institutions. However, even when political ranks can play a positive role of reducing the crash risk, it is not always effective. With political connections or promotions of local leaders or managers, the positive role of political ranks diminishes.

## Alternative Mechanisms

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<sup>8</sup> In all the above tests, the pattern appears to be that political ranks work in one group (significant) and not the other (insignificant) with an insignificant difference between the two. It is possible that the role of the political ranking system in reducing the crash risk is a little volatile under certain circumstances. In Panels, B, C and D, unbalanced subsamples can also create this problem. We refrain from making too strong conjectures here. We believe that they can be great avenues for future studies.



### ***Rent Seeking***

As discussed in our hypothesis development, it is possible that the higher is a manager's political rank, the more capable is he or she of resource allocation, for example, better rent seeking ability, fewer financial constraints, better government ties, and more propping from others. These can potentially reduce a firm's risk. If this is the case, one may expect that older managers or managers with longer tenure will strengthen the negative association between political ranks and stock price crash risk.

As finance is a scarce commodity in China, we consider the impact of a manager's political rank on a firm's loan balance and financing cost. If a high political rank enables a firm to receive more favorable financing treatment, we expect to observe a higher loan balance and a lower financing cost. We also consider corporate income taxes. If a higher political rank enables firms to receive more favorable tax treatment, we expect firms with higher-rank managers to pay lower taxes. Further, we examine seasoned equity offerings. If a higher political rank enables firms to receive more favorable treatment, we expect firms with higher-rank managers to have a better access to seasoned equity offerings. Finally, we consider propping from others. If there are some real benefits associated with high ranks, we would expect political ranks to increase propping.

To test above conjectures, we define the following variables.  $Loan\_asset_t$  is a firm's ratio of bank loans to total assets at the end of Year  $t$ .  $Fin\_loan_t$  is a firm's ratio of financial fees to bank loans at the end of Year  $t$ .  $Tax\_toin_t$  is a firm's ratio of income tax to income at the end of Year  $t$ .  $SEO\_indicator_t$  is an indicator variable that equals 1 if a firm conducts a seasoned equity offering (SEO) and 0 otherwise during Year  $t$ .  $SEO\_asset_t$  is a firm's ratio of SEO amount to total assets at the end of Year  $t$ .  $Sub\_asset_t$  is a firm's ratio of subsidies received to total assets at the end of Year  $t$ .  $Prop\_asset_t$  is other payables to total assets at the end of Year  $t$ . These variables replace  $Crash$  in Equation (3).

In all seven regressions (results not tabulated to conserve space), the coefficients on

*Dshi* are insignificant, suggesting that political ranks do not directly bring real benefits to firms. Next, we perform alternative mechanism tests in age and tenure partitions. The coefficients on *Dshi* are insignificant in all regressions, except in the *Tenure* > 2 partition when financing fees (*Fin\_loan*) and tax (*Tax\_toin*) are the dependent variables. In these two occasions, the coefficients on *Dshi* are negative. The negative effect would suggest that firms with longer-tenure managers tend to pay a lower financing cost and a lower tax associated with political ranks. To summarize, while there is some evidence that political ranks influence rent seeking and resources allocation, it is surprisingly weak.

### ***Punishment Due to Securities Law Violations and Audit Opinions***

We now turn to the effect of political ranks on punishment due to securities law violations and audit opinions. We obtain data on punishment due to securities law violations from CSMAR. These are violations punished by the China Securities Regulatory Commission. We define an indicator, *Violation*, that equals 1 if a firm is punished for violating securities laws, and 0 otherwise. There are fourteen different types of securities law violations: (1) illegal share buyback; (2) inflated profit; (3) assets fabrication; (4) unauthorized fund use change; (5) postponement/delay in disclosure; (6) false statement; (7) fund provision violation; (8) major failure to disclose information; (9) major shareholder embezzlement; (10) stock price manipulation; (11) fraudulent IPO; (12) illegal guarantee; (13) illegal speculation; (14) Others. We also define an indicator *InforViolation* that equals 1 if a firm is punished for violating disclosure rules, and 0 otherwise. Three types of violations are viewed as information disclosure violations: (5) postponement/delay in disclosure; (6) false statement; and (8) major failure to disclose information. To test our prediction, we estimate the following regression:

$$Violation_t = a_0 + a_1 Dshi_{t-1} + a_2 Size_{t-1} + a_3 MB_{t-1} + a_4 Lev_{t-1} + a_5 Roa_{t-1} + a_6 Accm_{t-1} + \varepsilon_t, \quad (5)$$

where all variables are as defined earlier.

Results for Equation (5) are not tabulated to conserve space. The coefficient on  $Dshi_{i-1}$  is negative and significant (-0.3406,  $z = -2.67$ ) for  $Violation_i$ . The coefficient on  $Dshi_{i-1}$  is negative and significant (-0.2853,  $z = -1.96$ ) for  $InforViolation_i$ . These results suggest that firms with highly ranked managers are less likely to be punished for violating securities laws or related disclosure regulations than other firms.

We next examine the impact of political ranks on audit opinions. In Equation (5), we replace  $Violation_i$  with an indicator  $Auditop_i$  that equals 1 for a non-clean audit opinion and 0 otherwise. The coefficient on  $Dshi_{i-1}$  is negative and significant (-0.3846,  $z = -2.18$ ), suggesting that firms with highly ranked managers are less likely to receive non-clean audit opinions.

In sum, these results provide some evidence that firms with highly ranked managers enjoy some preferential treatments from government authorities or auditors. Such preferential treatments can potentially drive the negative association between political ranks and the crash risk. Or, high ranking managers receive more government support or better understand authorities' cues to stem the flow of bad news that can embarrass the government (Piotroski, Wong and Zhang, 2015).

## **Dealing with Endogeneity**

### ***Instrumental Variable Analysis***

To alleviate the endogeneity concern, we adopt an instrumental variable approach using per capita living space (*Space*), the number of buses per 1000 residents (*Bus*), running water usage per capita (*Water*) and gas usage per capita (*Gas*) of the province where a firm is headquartered in 1998, as instruments. These variables reflect population density (*Space*) and investment in public facilities that are unlikely to be directly associated with a firm's stock price crash risk. However, they are associated with managers' political ranks. More densely populated regions are strategically more

important to China and they usually attract and host more important firms, and thus a higher chance of having highly ranked firms and managers. These firms also find it easier to get the required human resources in more populated regions. However, per capita living space is usually low in these regions. Therefore, we expected political ranks to be negatively associated with per capita living space (*Space*). Investments in infrastructure and public facilities reflect the importance of these regions to state-owned firms. Highly ranked firms (and managers) are thus more likely to capture and utilize these investment inputs, especially the initial distributions of these investments. Further, a region with more highly ranked firms (and thus managers) suggests its strategic importance which will attract more infrastructure and public facility investments. Therefore, we expect investments in these areas to be associated with managers' political ranks. It is relatively straightforward to expect bus coverage per 1000 residents (*Bus*) and per capita gas (*Gas*) and running water usage (*Water*) to be positively associated with political ranks.

We use the following first stage equation to determine a chairman's rank:

$$\begin{aligned}
Dshi_{t-1} = & a_0 + a_1Space + a_2Bus + a_3Water + a_4Gas + a_5Dturn_{t-1} \\
& + a_6Ncskew_{t-1} + a_7Sigma_{t-1} + a_8Wret_{t-1} + a_9Size_{t-1} + a_{10}MB_{t-1} \\
& + a_{11}Lev_{t-1} + a_{12}Roat_{t-1} + a_{14}Accm_{t-1} + \varepsilon_t.
\end{aligned} \tag{6}$$

We estimate Equation (6) using OLS and we then use the fitted value,  $Pre\_Dshi_{t-1}$ , as an instrumental variable for managers' political ranks in our model linking political ranks to stock price crash risk.

Results are reported in Table 7. Panel A presents results for the first-stage OLS regression. The coefficient on *Space* is negative and significant (-0.0711,  $t = -6.72$ ), the coefficients on *Bus* and *Gas* are positive and significant (0.0023,  $t = 9.60$  and 0.0021,  $t = 2.16$ , respectively). These results are consistent with our expectation that high political ranks are associated with a higher level of urbanization and better public facilities. However, the coefficient on *Water* is negative and significant (-0.0110,  $t = -2.73$ ), against

our initial expectation.<sup>9</sup>

We also check the relevance and validity of the instruments. The minimum eigenvalue statistics for the instruments is 35.38, which rejects weak instruments. The Chi-square value for the over-identification test is 1.90, which is insignificant.

Panel B represents the second-stage results. Baseline results are in Columns (1) and (2). The coefficients on  $Dshi_{t-1}$  are negative (-0.0863,  $z = -1.78$  using  $Crash_t$ ; -0.2142,  $t = -2.48$  using  $Ncskew_t$ ), suggesting a negative association between political ranks and the stock price crash risk. Columns (3) to (6) examine the impact of manager age on the association between political ranks and stock price crash risk. For the low age subsample ( $Age_{t-1} \leq 51$ ), we find that the coefficient on  $Dshi_{t-1}$  is negative and significant (-0.3665,  $t = -2.38$ ) when we use  $Ncskew_t$  (Column (6)), while it is negative but insignificant (-0.0888,  $z = -1.09$ ) when we use  $Crash_t$  (Column (4)). For the high age subsample ( $Age_{t-1} > 51$ ), we find that the coefficients on  $Dshi_{t-1}$  are not significant in both Columns (3) and (5). Differences in the magnitudes of the coefficients in subsamples are insignificant. Columns (7) to (10) examine the effect of managers' tenure on the association between political ranks and stock price crash risk. We find that during the early stage of their tenure ( $Tenure_{t-1} \leq 2$ ), the coefficients on  $Dshi_{t-1}$  are negative and significant (-0.1376,  $z = -2.09$  using  $Crash_t$ ; -0.3705,  $t = -2.99$  using  $Ncskew_t$ ). During the later stage of their tenure ( $Tenure_{t-1} > 2$ ), the effect of  $Dshi_{t-1}$  is insignificant, irrespective of whether  $Crash$  or  $Ncskew$  is used. Differences in the magnitudes of the coefficients in subsamples are insignificant. Overall, with an instrumental variable approach, we continue to find support for a negative association between political ranks and crash risk.

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<sup>9</sup> Upon checking the running water usage data, we find that certain Northern provinces, such as Inner Mongolia, Heilongjiang and Jilin, are at the bottom. However, they are politically, industrially and militarily strategic regions that host important firms. Note that the political rank tradition in China has a long history, but the basic rank system was established after the military struggle period (1934-1953). Around that time, these provinces were extremely important to China even though their infrastructure and marketization now lag behind other provinces. The above un-modeled, province-specific factors may have potentially caused the unexpected result with respect to the effect of *Water* on political ranks.

### ***Change Model***

The use of a change model helps us alleviate concerns of omitted correlated variables and reverse causality. To this effect, we define the change in political rank  $\Delta Dshi_{t-1}$  as  $Dshi_{t-1} - Dshi_{t-2}$ . All other variables are also differenced. In most cases, a manager's rank in Year  $t-1$  is equal to that in Year  $t-2$ . We drop these observations. Therefore, this sample does not include observations without a change in managers' ranks. We define an indicator  $Up_{t-1}$  that equals 1 if a manager's rank in Year  $t-1$  is higher than that in Year  $t-2$  and 0 if a manager's rank in Year  $t-1$  is lower than that in Year  $t-2$ .

Results are reported in Panel A, Table 8 (differenced controls are included in the regressions but untabulated to conserve space). When the dependent variable is  $\Delta Crash_{t-1}$ , we use the ordered logit (ologit) model in which  $\Delta Crash_{t-1}$  can take multiple integer values. Columns (1) and (2) include observations with  $\Delta Dshi_{t-1}$  between -1 and +1, Columns (3) and (4) between -2 and +2 and Columns (5) and (6) between -3 and +3. We generally find a negative association between the change in political ranks and the change in stock price crash risk.

We next examine the effect of changes in political ranks due to chairman turnovers or control chain changes. We also expand our sample by including observations with no changes in managers' ranks. We define the following:  $Stable_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  equals to that in Year  $t-2$ , and 0 otherwise;  $Up\_chairman_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  is higher than that in Year  $t-2$  due to a chairman change, and 0 otherwise;  $Up\_chain_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  is higher than that in Year  $t-2$  due to a control chain change, and 0 otherwise; and  $Up\_other_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  is higher than that in Year  $t-2$  due to a reason other than a chairman change or a control chain change, and 0 otherwise.

Results are reported in Panel B, Table 8. While the coefficients on  $Up\_chairman_{t-1}$  are insignificant, the coefficients on  $Up\_chain_{t-1}$  are negative and significant using  $Crash_{t-1}$

(-0.5317,  $z = -2.19$ ; -0.5065,  $z = -2.20$ ; -0.4665,  $z = -2.02$ ). It appears that the change effect mainly comes from changes in political ranks due to changes in control chains.<sup>10</sup>

Overall, results of our changes analysis are weaker than those of the level analysis. Nevertheless, they yield similar inferences with respect to the impact of political ranks on stock price crash risk.

### ***Manager Retirement***

Another way of addressing endogeneity is to identify a shock to managers' age and determine if it alters the association between political ranks and crash risk. A manager retirement is such a shock as it usually brings in a younger manager. In such a case, one would expect the negative association between crash risk and political ranks to be more pronounced after the retirement of incumbent managers.

We perform a test using retirement as an exogenous shock. We impose two conditions. First, the retiring chairman's political rank and his or her successor's political rank are the same. Second, the reason for the incumbent chairman's exit is retirement. We identify 88 cases of retirements. We find that the succeeding managers are much younger than the retiring managers (mean: 49.7 versus 62.1; median: 45.5 versus 62). This naturally induces a sudden shock in manager age. We examine a six-year period around a manager's retirement (years -3 to 2). We define an indicator variable  $Postretire_t$  that equals 1 for years 0, 1 and 2 and 0 for years -3, -2 and -1. We also define  $Postyoung_t$  that equals 0 before retirement and equals the age difference at the time of retirement between the retiring and the succeeding chairmen. We include  $Dshi_{t-1}$ ,  $Postretire_t$  ( $Postyoung_t$ ) and  $Postretire_t \cdot Dshi_{t-1}$  ( $Postyoung_t \cdot Dshi_{t-1}$ ) in the following regression:

$$\begin{aligned} Crash_t / Ncskew_t = & a_0 + a_1 Postretire_t (Postyoung_t) \\ & + a_2 Postretire_t \cdot Dshi_{t-1} (Postyoung_t \cdot Dshi_{t-1}) + a_3 Dshi_{t-1} \\ & + a_4 Dturn_{t-1} + a_5 Ncskew_{t-1} + a_6 Sigma_{t-1} + a_7 Wret_{t-1} + a_8 Size_{t-1} \end{aligned}$$

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<sup>10</sup> Due to the lack of chairman change observations with  $\Delta Dshi_{i,t+1} < 0$ , the model here is not well specified without using  $\Delta Dshi_{i,t+1} = 0$  as a benchmark, even with the inclusion of  $Stable_{i,t+1}$ . We suggest that readers exercise extra caution when interpreting results here.

$$+ a_9MB_{t-1} + a_{10}Lev_{t-1} + a_{11}Roa_{t-1} + a_{12}Accm_{t-1} + \varepsilon_t, \quad (7)$$

where all other variables are as defined earlier.

Results are reported in Table 9. In the regression using  $Postretire_t$ , the coefficient on  $Postretire_t \cdot Dshi_{t-1}$  is negative and marginally significant using  $Crash$  (-0.5749,  $z = -1.60$ ), suggesting that retirement brings about a further reduction in crash risk associated with political ranks. It is insignificant using  $Ncskew_t$ . In the regression using  $Postyoung_t$ , the coefficients on  $Postyoung_t \cdot Dshi_{t-1}$  are negative and significant (-0.0648,  $z = -2.63$  for  $Crash$ ; -0.0094,  $t = -1.76$  for  $Ncskew$ ). Overall, we find some evidence that the negative association between crash risk and political ranks enhances (becomes more negative) after retirement when a younger manager is brought in.

## Robustness Checks

### *Principal and Deputy Ranks*

Managers in China's state-owned firms normally have principal and deputy ranks. Due to (i) the existence of deputy provincial-level cities (such as Qingdao, Nanjing, Shenzhen, Xiamen, where mayors of deputy provincial-level cities are equivalent in ranks to those of deputy provincial governors); (ii) differences in ranks among universities (such as deputy ministry-level universities, also called centrally controlled universities, where presidents and party secretaries are nominated by the Central Personnel Organizational Department); and (iii) differences in positions within groups, we can indirectly obtain information on whether a manager has a principal or a deputy rank. We admit, however, that this approach to identifying principal versus deputy ranks may potentially involve measurement errors.

Nevertheless, we perform a test distinguishing a principal rank from a deputy rank for a chairman. If a chairman has a principal rank, we add 0.5 to our original  $Dshi_{t-1}$ . If a chairman has a deputy rank, we stick to our original  $Dshi_{t-1}$ . Results are reported in



Columns (1) and (2) of Panel A, Table 10 (all controls are included in the regressions but untabulated to conserve space). The coefficients on  $Dshi_{t-1}$  are negative and significant (-0.1448,  $z = -2.96$  using  $Crash_t$ ; -0.0258,  $t = -2.02$  using  $Ncskew_t$ ). Our main inference on the negative association between political rank and crash risk therefore remains unchanged with the consideration of principal and deputy ranks.

### ***Indicators for Ranks***

We define three indicators to evaluate whether the four different ranks yield differing results.  $Dshi4$  equals 1 if  $Dshi = 4$  (provincial and ministerial level) and 0 otherwise.  $Dshi3$  equals 1 if  $Dshi = 3$  (department and bureau level) and 0 otherwise.  $Dshi2$  equals 1 if  $Dshi = 2$  (county and division level) and 0 otherwise. As shown in Table B, Table 10 (all controls are included in the regressions but untabulated to conserve space), the magnitudes of the negative coefficients on  $Dshi4$ ,  $Dshi3$  and  $Dshi2$  decline monotonically, supporting our hypothesis that stock price crash risk decreases with political ranks.

### ***Comparison with Non-state-owned Firms***

State-owned firms and non-state-owned firms are very different from each other. We further examine whether non-state-owned firms without politically ranked managers have a higher level of stock price crash risk. We define variables  $SOE_t$  (an indicator that equals 1 if a firm is state-owned, and 0 otherwise),  $Highdshi_t$  (an indicator that equals 1 if a state-owned firm manager's rank is at or higher than the department or the bureau level, and 0 otherwise),  $Lowdshi_t$  (an indicator that equals 1 if a state-owned firm manager's rank is lower than the department or the bureau level, and 0 otherwise).

As shown in Panel C, Table 10 (all controls are included in the regressions but untabulated to conserve space), when stock price crash risk ( $Crash$  or  $Nsckew$ ) is regressed on  $SOE$  (Columns (1) and (2)), the coefficient on  $SOE$  is negative and

significant using *Ncskew* (-0.0437,  $t = -2.58$ ), though it is negative but insignificant using *Crash* (-0.0858,  $z = -1.42$ ). This finding suggests that stock price crash risk is lower for state-owned firms than for non-state-owned firms. When stock price crash risk (*Crash* or *Ncskew*) is regressed on *Highdshi* and *Lowdshi* (Columns (3) and (4)), the coefficients on *Highdshi* are negative and significant (-0.1616,  $z = -2.17$  using *Crash*; -0.0656,  $t = -3.24$  using *Ncskew*). The coefficients on *Lowdshi* are of a lower magnitude (-0.0542,  $z = -0.83$  using *Crash*; -0.0403,  $t = -2.22$  using *Ncskew*). This result suggests that in general, stock price crash risk is lower for state-owned firms than for non-state-owned firms and that within state-owned firms, it is even lower for those with higher ranked managers.

### ***CEO Ranks and Excluding 2006-2008***

We use the ranks of CEOs in lieu of those of chairmen for our tests. We find that the results (untabulated) are, overall, weaker. Compared with the chairmen of the boards, the selection of CEOs is more market-oriented, especially since China's central government started the professionalization or the global recruitment of CEOs for its state-owned firms in 2003. Therefore, the incentive and control role of political ranks is weaker for CEOs than for chairmen.

As our sample period 2005-2012 covers 2006-2008, a period with sharp rises and falls in China's stock market, our results can be muddled by this period. To alleviate this concern, we repeat all our analyses after excluding observations from 2006-2008. Results (untabulated) show that our main inferences do not change.

## **V. SUMMARY AND CONCLUSION**

A firm's stock price crash risk is a function of its contracts among its various stakeholders. However, research based on mature markets focuses on the explicit contract between shareholders and managers. Through an analysis of the

tournament-style managerial labor market of China's state-owned firms, we argue that the contract between the state and managers is also an important factor that influences stock price crash risk. In a relatively closed pyramidal internal managerial labor market, to maintain their current positions and seek promotions, managers display caution and risk-aversion in their behaviors, leading to a negative association between political ranks and stock price crash risk. Our results support this prediction. Further analysis shows that this negative association mainly exists in firms with relatively young managers and managers with relatively short tenure. Institutions also play a role in affecting how political ranks reduce the crash risk. This effect is only pronounced in regions with weak market forces, in firms without foreign investors, without political connections, and during periods with no local government leaders' or managers' political promotions. We conclude that the political ranking system is an important factor that helps reduce the stock price crash risk.

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**TABLE 1**  
**Sample Selection**

**Panel A: State-owned Firms**

Year	Starting # of Firms	Excluding Firms Less Than Two Years Old	Excluding Financial Firms	Excluding Firms with Missing Variable Values	Final # of Observations
2005	862	51	2	158	651
2006	841	8	2	156	675
2007	814	13	2	116	683
2008	850	18	2	103	727
2009	795	5	3	55	732
2010	718	13	11	44	650
2011	765	19	8	42	696
2012	859	8	15	60	776
Total Observations	6504	135	45	734	5590

**Panel B: Non-state-owned Firms**

Year	Starting # of Firms	Excluding Firms Less Than Two Years Old	Excluding Financial Firms	Excluding Firms with Missing Variable Values	Final # of Observations
2005	374	48	3	74	249
2006	402	8	4	116	274
2007	481	45	4	130	302
2008	562	85	4	144	329
2009	602	57	4	149	392
2010	686	122	3	192	369
2011	1001	341	3	235	422
2012	1242	278	3	463	498
Total Observations	5350	984	28	1503	2835

**TABLE 2**  
**Descriptive Statistics and Correlations**

$Ret_t$  is the cumulative stock return in Year  $t$ . For Firm  $i$  in Year  $t$  (or  $t-1$ ),  $Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk.  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ). In Panel C,  $Dshi_{t-1} = 0$  refers to the political rank for a non-stated firm's chairman of the board.  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roat_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $Dsage_{t-1}$  is the age of a firm's chairman of the board in Year  $t-1$ .  $Dstature_{t-1}$  is the tenure of a firm's chairman of the board in Year  $t-1$ .

**Panel A: Descriptive Statistics**

Variable	N	Mean	Std	Lower Quartile	Median	Upper Quartile
$Ret_t$	5590	0.3725	1.0638	-0.2109	0.0186	0.4691
$Crash_t$	5590	0.2195	0.4139	0	0	0
$Ncskew_t$	5590	-0.3551	0.6599	-0.7244	-0.3350	0.0425
$Dshi_{t-1}$	5590	2.3608	0.8127	2	2	3
$Dturn_{t-1}$	5590	0.1206	0.0769	0.0584	0.1069	0.1715
$Ncskew_{t-1}$	5590	-0.3296	0.6730	-0.7039	-0.3238	0.0464
$Sigma_{t-1}$	5590	0.0474	0.0159	0.0360	0.0450	0.0560
$Wret_{t-1}$	5590	-0.0012	0.0009	-0.0016	-0.0010	-0.0006
$Size_{t-1}$	5590	21.8699	1.1592	21.0488	21.7346	22.5415
$MB_{t-1}$	5590	3.5475	3.6760	1.6192	2.5598	4.3057
$Lev_{t-1}$	5590	0.5291	0.1951	0.3976	0.5392	0.6585
$Roat_{t-1}$	5590	0.0283	0.0634	0.0097	0.0285	0.0536
$Accm_{t-1}$	5590	0.1952	0.1486	0.0960	0.1542	0.2457
$Dsage_{t-1}$	5560	51.0808	6.4240	46	51	56
$Dstature_{t-1}$	5553	2.0267	1.1320	1	2	3

**Panel B:  $Crash_t$  and  $Ncskew_t$  within Each Category of  $Dshi_{t-1}$**

Rank	N	Variable	Mean	Std	Lower Quartile	Median	Upper Quartile
0	2835	$Crash_t$	0.2434	0.4292	0	0	0
		$Ncskew_t$	-0.3168	0.6911	-0.7052	-0.2783	0.0854
1	942	$Crash_t$	0.2399	0.4273	0	0	0
		$Ncskew_t$	-0.3581	0.6383	-0.7194	-0.3395	0.0329
2	1948	$Crash_t$	0.2202	0.4145	0	0	0
		$Ncskew_t$	-0.3519	0.6492	-0.7131	-0.3245	0.0427
3	2441	$Crash_t$	0.2147	0.4107	0	0	0
		$Ncskew_t$	-0.3579	0.6785	-0.7419	-0.3405	0.0461
4	259	$Crash_t$	0.1853	0.3893	0	0	0
		$Ncskew_t$	-0.3419	0.6439	-0.6886	-0.3243	0.0411

**Panel C: Correlations**

		A	B	C	D	E	F	G	H	I	J	K	L
<i>Crash<sub>t</sub></i>	A	1.0000	0.5270	-0.0244	-0.0890	-0.0084	-0.0774	0.0772	0.0346	0.0365	-0.0105	0.0545	0.0163
			<.0001	0.0678	<.0001	0.5292	<.0001	<.0001	0.0097	0.0064	0.4331	<.0001	0.2244
<i>Ncskew<sub>t</sub></i>	B	0.5243	1.0000	-0.0016	-0.0746	0.0258	0.0114	-0.0108	0.0738	0.0581	0.0222	0.0950	0.0259
		<.0001		0.9080	<.0001	0.0534	0.3932	0.4177	<.0001	<.0001	0.0969	<.0001	0.0529
<i>Dshi<sub>t-1</sub></i>	C	-0.0259	0.0010	1.0000	-0.0885	0.0021	0.0020	-0.0020	0.2880	-0.0170	-0.0095	0.1175	0.0159
		0.0527	0.9429		<.0001	0.8730	0.8789	0.8800	<.0001	0.2046	0.4778	<.0001	0.2354
<i>Dturn<sub>t-1</sub></i>	D	-0.0822	-0.0561	-0.0974	1.0000	-0.1684	0.5644	-0.5658	-0.2064	0.2684	0.0104	-0.0883	0.0070
		<.0001	<.0001	<.0001		<.0001	<.0001	<.0001	<.0001	<.0001	0.4372	<.0001	0.6023
<i>Ncskew<sub>t-1</sub></i>	E	-0.0076	0.0227	0.0002	-0.1533	1.0000	-0.1143	0.1281	0.0227	-0.0159	-0.0054	0.0458	0.0195
		0.5698	0.0891	0.9895	<.0001		<.0001	<.0001	0.0901	0.2343	0.6888	0.0006	0.1448
<i>Sigma<sub>t-1</sub></i>	F	-0.0681	0.0285	-0.0016	0.5057	-0.0892	1.0000	-0.9999	-0.1281	0.3747	0.1050	-0.0394	0.1204
		<.0001	0.0330	0.9025	<.0001	<.0001		<.0001	<.0001	<.0001	<.0001	0.0032	<.0001
<i>Wret<sub>t-1</sub></i>	G	0.0552	-0.0355	-0.0016	-0.4524	0.0973	-0.9703	1.0000	0.1281	-0.3745	-0.1047	0.0399	-0.1199
		<.0001	0.0080	0.9067	<.0001	<.0001	<.0001		<.0001	<.0001	<.0001	0.0028	<.0001
<i>Size<sub>t-1</sub></i>	H	0.0317	0.0759	0.3206	-0.2228	0.0179	-0.1403	0.1227	1.0000	-0.1945	0.2534	0.2203	-0.0347
		0.0176	<.0001	<.0001	<.0001	0.1807	<.0001	<.0001		<.0001	<.0001	<.0001	0.0094
<i>MB<sub>t-1</sub></i>	I	0.0260	0.0628	-0.0003	0.1451	-0.0176	0.3201	-0.3226	-0.1508	1.0000	0.0698	0.2005	0.1553
		0.0522	<.0001	0.9803	<.0001	0.1883	<.0001	<.0001	<.0001		<.0001	<.0001	<.0001
<i>Lev<sub>t-1</sub></i>	J	-0.0080	0.0254	-0.0136	0.0069	0.0069	0.1088	-0.0992	0.2016	0.0694	1.0000	-0.3693	0.1543
		0.5508	0.0575	0.3109	0.6076	0.6067	<.0001	<.0001	<.0001	<.0001		<.0001	<.0001
<i>Roat<sub>t-1</sub></i>	K	0.0484	0.0535	0.1199	-0.0823	-0.0014	-0.0573	0.0468	0.2209	0.0511	-0.3874	1.0000	0.0334
		0.0003	<.0001	<.0001	<.0001	0.9190	<.0001	0.0005	<.0001	0.0001	<.0001		0.0125
<i>Accm<sub>t-1</sub></i>	L	-0.0092	0.0192	0.0272	0.0124	0.0150	0.1246	-0.1137	-0.0131	0.0958	0.1924	-0.0379	1.0000
		0.4907	0.1506	0.0418	0.3546	0.2616	<.0001	<.0001	0.3260	<.0001	<.0001	0.0046	

The lower triangle contains Pearson correlations and the upper triangle contains Spearman correlations.



**TABLE 3**  
**Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roat_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .

VARIABLES	(1) $Crash_t$	(2) $Ncskew_t$
$Dshi_{t-1}$	<b>-0.1195***</b> <b>(-2.65)</b>	<b>-0.0262**</b> <b>(-2.19)</b>
$Dturn_{t-1}$	-1.4011** (-2.08)	-0.5011*** (-2.99)
$Ncskew_{t-1}$	-0.0279 (-0.55)	0.0215 (1.58)
$Sigma_{t-1}$	-1.4587 (-0.16)	7.4442*** (2.65)
$Wret_{t-1}$	-0.9063 (-0.59)	0.5580 (1.17)
$Size_{t-1}$	-0.0205 (-0.51)	0.0414*** (3.75)
$MB_{t-1}$	0.0069 (0.59)	0.0066* (1.95)
$Lev_{t-1}$	0.0405 (0.19)	0.0263 (0.47)
$Roat_{t-1}$	1.4069** (2.08)	0.2483 (1.54)
$Accm_{t-1}$	-0.2639 (-1.14)	0.0483 (0.78)
<i>Constant</i>	-0.5669 (-0.61)	-1.4218*** (-5.57)
<i>Year Indicators</i>	Yes	Yes
<i>Industry Indicators</i>	Yes	Yes
Observations	5590	5590
Pseudo R <sup>2</sup> / R <sup>2</sup>	0.0460	0.0566
Wald Chi/F Value	242.29	9.092

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.

**TABLE 4**  
**Effect of Managers' Age on the Association between Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roat_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $Age_{t-1}$  is the age of a firm's chairman of the board in Year  $t-1$ .  $LogAge_{t-1}$  the logarithmic transformation of ( $Age_{t-1} + 1$ ).

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>	(3) <i>Crash<sub>t</sub></i> <i>Age<sub>t-1</sub> &gt; 51</i>	(4) <i>Crash<sub>t</sub></i> <i>Age<sub>t-1</sub> ≤ 51</i>	(5) <i>Ncskew<sub>t</sub></i> <i>Age<sub>t-1</sub> &gt; 51</i>	(6) <i>Ncskew<sub>t</sub></i> <i>Age<sub>t-1</sub> ≤ 51</i>
<i>LogAge<sub>t-1</sub></i>	-0.0475 (-0.16)	-0.0155 (-0.20)	-	-	-	-
<i>Dshi<sub>t-1</sub></i>	-	-	<b>-0.0820</b> <b>(-1.33)</b>	<b>-0.1720**</b> <b>(-2.55)</b>	<b>-0.0213</b> <b>(-1.25)</b>	<b>-0.0329*</b> <b>(-1.93)</b>
<i>Dturn<sub>t-1</sub></i>	-1.2197* (-1.82)	-0.4608*** (-2.76)	-2.3026** (-2.29)	-0.4653 (-0.50)	-0.3362 (-1.39)	-0.5432** (-2.35)
<i>Ncskew<sub>t-1</sub></i>	-0.0285 (-0.56)	0.0213 (1.56)	-0.0462 (-0.65)	-0.0268 (-0.36)	0.0189 (0.96)	0.0133 (0.69)
<i>Sigma<sub>t-1</sub></i>	-2.3048 (-0.25)	7.3294*** (2.61)	7.4161 (0.48)	-6.1771 (-0.52)	8.6742** (2.34)	7.7558** (1.98)
<i>Wret<sub>t-1</sub></i>	-0.9926 (-0.64)	0.5444 (1.14)	0.6135 (0.22)	-1.6524 (-0.86)	0.7840 (1.32)	0.5980 (0.89)
<i>Size<sub>t-1</sub></i>	-0.0499 (-1.28)	0.0350*** (3.31)	0.0142 (0.24)	-0.0507 (-0.93)	0.0611*** (3.86)	0.0252* (1.74)
<i>MB<sub>t-1</sub></i>	0.0045 (0.39)	0.0061* (1.83)	0.0156 (0.82)	0.0016 (0.11)	0.0024 (0.45)	0.0078* (1.83)
<i>Lev<sub>t-1</sub></i>	0.0672 (0.32)	0.0301 (0.54)	-0.3493 (-1.07)	0.2490 (0.87)	-0.0621 (-0.71)	0.0855 (1.15)
<i>Roat<sub>t-1</sub></i>	1.4787** (2.20)	0.2579 (1.60)	0.1320 (0.13)	2.5302*** (2.71)	0.4652* (1.70)	0.2141 (1.06)
<i>Accm<sub>t-1</sub></i>	-0.3034 (-1.31)	0.0524 (0.86)	-0.7228** (-2.08)	0.2121 (0.64)	-0.0230 (-0.28)	0.1518* (1.67)
<i>Constant</i>	0.0054 (0.00)	-1.2784*** (-3.44)	-1.6769 (-1.25)	0.2793 (0.22)	-1.7783*** (-5.18)	-1.1689*** (-3.35)
<i>Year Indicators</i>	Yes	Yes	Yes	Yes	Yes	Yes
<i>Industry Indicators</i>	Yes	Yes	Yes	Yes	Yes	Yes
Observations	5560	5560	2733	2827	2733	2827
Pseudo R <sup>2</sup> / R <sup>2</sup>	0.0449	0.0562	0.0481	0.0541	0.0630	0.0684
Wald Chi/F Value	242.01	9.132	131.92	142.28	5.385	6.753

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.

**TABLE 5**  
**Effect of Managers' Tenure on the Association between Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roat_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $Tenure_{t-1}$  is the tenure of a firm's chairman of the board in Year  $t-1$ .  $LogTenure_{t-1}$  the logarithmic transformation of ( $Tenure_{t-1} + 1$ ).

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>	(3) <i>Crash<sub>t</sub></i> <i>Tenure<sub>t-1</sub> &gt; 2</i>	(4) <i>Crash<sub>t</sub></i> <i>Tenure<sub>t-1</sub> ≤ 2</i>	(5) <i>Ncskew<sub>t</sub></i> <i>Tenure<sub>t-1</sub> &gt; 2</i>	(6) <i>Ncskew<sub>t</sub></i> <i>Tenure<sub>t-1</sub> ≤ 2</i>
<i>LogTenure<sub>t-1</sub></i>	<b>0.1480</b> (1.47)	<b>0.0205</b> (0.81)	-	-	-	-
<i>Dshi<sub>t-1</sub></i>	-	-	<b>-0.0977</b> (-1.16)	<b>-0.1316**</b> (-2.40)	<b>-0.0269</b> (-1.21)	<b>-0.0277*</b> (-1.95)
<i>Dturn<sub>t-1</sub></i>	-1.2402* (-1.84)	-0.4543*** (-2.72)	-1.1458 (-0.94)	-1.3756* (-1.69)	-0.8147*** (-2.84)	-0.3288* (-1.67)
<i>Ncskew<sub>t-1</sub></i>	-0.0332 (-0.65)	0.0206 (1.51)	-0.0318 (-0.37)	-0.0309 (-0.48)	0.0030 (0.12)	0.0313* (1.89)
<i>Sigma<sub>t-1</sub></i>	-2.1080 (-0.23)	7.4440*** (2.63)	29.0089 (1.45)	-8.9824 (-0.83)	14.9942*** (3.28)	4.5553 (1.29)
<i>Wret<sub>t-1</sub></i>	-0.9872 (-0.63)	0.5645 (1.18)	5.2960 (1.43)	-2.4992 (-1.41)	1.7787** (2.45)	0.0963 (0.16)
<i>Size<sub>t-1</sub></i>	-0.0531 (-1.37)	0.0348*** (3.32)	0.0200 (0.29)	-0.0376 (-0.77)	0.0336* (1.75)	0.0458*** (3.52)
<i>MB<sub>t-1</sub></i>	0.0043 (0.37)	0.0060* (1.79)	-0.0000 (-0.00)	0.0069 (0.48)	0.0031 (0.49)	0.0071* (1.90)
<i>Lev<sub>t-1</sub></i>	0.0634 (0.30)	0.0330 (0.59)	0.2680 (0.69)	-0.0575 (-0.23)	-0.0967 (-0.90)	0.0661 (1.02)
<i>Roat<sub>t-1</sub></i>	1.4728** (2.18)	0.2584 (1.60)	1.9847* (1.82)	1.4122* (1.70)	0.2658 (0.77)	0.2774 (1.53)
<i>Accm<sub>t-1</sub></i>	-0.2661 (-1.14)	0.0522 (0.85)	-0.8339** (-1.98)	-0.0132 (-0.05)	-0.1437 (-1.38)	0.1535** (1.98)
<i>Constant</i>	-0.2709 (-0.29)	-1.3658*** (-5.44)	-2.3092 (-1.42)	0.0944 (0.08)	-1.3207*** (-3.13)	-1.4912*** (-5.02)
<i>Year Indicators</i>	Yes	Yes	Yes	Yes	Yes	Yes
<i>Industry Indicators</i>	Yes	Yes	Yes	Yes	Yes	Yes
Observations	5553	5553	1716	3837	1716	3837
Pseudo R <sup>2</sup> / R <sup>2</sup>	0.0457	0.0562	0.0545	0.0522	0.0703	0.0608
Wald Chi/F Value	243.34	9.163	102.30	190.78	3.865	6.720

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.

**TABLE 6**  
**Effects of Institutions on the Association between Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roa_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ . We also have year and industry fixed effects. To conserve space, we do not report results for control variables.

**Panel A: Market Forces**

$Mobility Index_{t-1}$  is the index of labor mobility per province in Year  $t-1$ .  $Herindex_{t-1}$ , Herfindahl-Hirschman Index, is the sum of the squared fractions of sales of the top 10% largest firms in an industry in Year  $t-1$ .

**Panel A-1: Institutional Environment of Labor Market**

VARIABLES	(1)	(2)	(3)	(4)
	$Crash_t$ $Mobility Index_{t-1}$ > 5.91	$Crash_t$ $Mobility Index_{t-1}$ ≤ 5.91	$Ncskew_t$ $Mobility Index_{t-1}$ > 5.91	$Ncskew_t$ $Mobility Index_{t-1}$ ≤ 5.91
$Dshi_{t-1}$	<b>-0.0605</b> (-0.93)	<b>-0.1775***</b> (-2.84)	<b>-0.0081</b> (-0.47)	<b>-0.0411**</b> (-2.44)

**Panel A-2: Institutional Environment of Product Market**

VARIABLES	(1)	(2)	(3)	(4)
	$Crash_t$ $Herindex_{t-1}$ < 0.0439	$Crash_t$ $Herindex_{t-1}$ ≥ 0.0439	$Ncskew_t$ $Herindex_{t-1}$ < 0.0439	$Ncskew_t$ $Herindex_{t-1}$ ≥ 0.0439
$Dshi_{t-1}$	<b>-0.0841</b> (-1.28)	<b>-0.1594**</b> (-2.50)	<b>-0.0077</b> (-0.51)	<b>-0.0427**</b> (-2.35)

**Panel B: Foreign Investors**

$AB_{t-1}$  is an indicator variable that equals 1 for a firm with B-shares and 0 otherwise in Year  $t-1$ .  $AH_{t-1}$  is an indicator variable that equals 1 for a firm with H-shares and 0 otherwise in Year  $t-1$ .  $QFII_{t-1}$  is an indicator variable that equals 1 for a firm with Qualified Foreign Institutional Investors (QFIIs) and 0 otherwise in Year  $t-1$ .

**Panel B-1: AB/AH/QFII**

VARIABLES	(1)	(2)	(3)	(4)
	$Crash_t$ $AB$ or $AH$ or $QFII_{t-1} = 1$	$Crash_t$ $AB = AH = QFII_{t-1}$ = 0	$Ncskew_t$ $AB$ or $AH$ or $QFII_{t-1} = 1$	$Ncskew_t$ $AB = AH = QFII_{t-1}$ = 0
$Dshi_{t-1}$	<b>0.0261</b> (0.25)	<b>-0.1601***</b> (-3.16)	<b>-0.0349</b> (-1.27)	<b>-0.0274**</b> (-2.05)

**Panel B-2: AB/AH**

VARIABLES	(1)	(2)	(3)	(4)
	$Crash_t$ $AB$ or $AH = 1$	$Crash_t$ $AB = AH = 0$	$Ncskew_t$ $AB$ or $AH = 1$	$Ncskew_t$ $AB = AH = 0$
$Dshi_{t-1}$	<b>0.0053</b> (0.03)	<b>-0.1300***</b> (-2.71)	<b>-0.0494</b> (-1.13)	<b>-0.0261**</b> (-2.08)

**Panel B-3: QFII**

VARIABLES	(1)	(2)	(3)	(4)
	$Crash_t$ $QFII_{t-1} = 1$	$Crash_t$ $QFII_{t-1} = 0$	$Ncskew_t$ $QFII_{t-1} = 1$	$Ncskew_t$ $QFII_{t-1} = 0$
$Dshi_{t-1}$	<b>0.0508</b>	<b>-0.1440***</b>	<b>-0.0492</b>	<b>-0.0240*</b>

(0.36)                      (-3.04)                      (-1.54)                      (-1.89)

**Panel C: Political Connections**

$PC_{t-1}$  is an indicator variable that equals 1 for a firm with political connection and 0 otherwise in Year  $t-1$ .

VARIABLES	(1) $Crash_t$ $PC_{t-1} = 1$	(2) $Crash_t$ $PC_{t-1} = 0$	(3) $Ncskew_t$ $PC_{t-1} = 1$	(4) $Ncskew_t$ $PC_{t-1} = 0$
$Dshi_{t-1}$	-0.1188 (-0.87)	-0.1121** (-2.31)	-0.0157 (-0.46)	-0.0266** (-2.09)

**Panel D: Promotions**

$Promotion$  equals 1 if the leader of the province where a firm is located (or its chairman) receives a promotion and 0 otherwise.

**Panel D-1: Local Provincial Leaders' Promotions**

VARIABLES	(1) $Crash_t$ $Promotion_t = 1$ or $Promotion_{t+1}$ = 1	(2) $Crash_t$ $Promotion_t = 0$ and $Promotion_{t+1}$ = 0	(3) $Ncskew_t$ $Promotion_t = 1$ or $Promotion_{t+1}$ = 1	(4) $Ncskew_t$ $Promotion_t = 0$ and $Promotion_{t+1}$ = 0
$Dshi_{t-1}$	-0.0841 (-1.12)	-0.1358** (-2.40)	-0.0219 (-1.13)	-0.0270* (-1.76)

**Panel D-2: Chairmen's Promotions**

VARIABLES	(1) $Crash_t$ $Promotion_t = 1$ or $Promotion_{t+1}$ = 1	(2) $Crash_t$ $Promotion_t = 0$ and $Promotion_{t+1}$ = 0	(3) $Ncskew_t$ $Promotion_t = 1$ or $Promotion_{t+1}$ = 1	(4) $Ncskew_t$ $Promotion_t = 0$ and $Promotion_{t+1}$ = 0
$Dshi_{t-1}$	0.0105 (0.03)	-0.1180** (-2.57)	-0.0225 (-0.30)	-0.0249** (-2.05)

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.

**TABLE 7**  
**Two-Stage Least Squares Analysis (2SLS) of the Association between Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roa_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $Dsage_{t-1}$  is the age of a firm's chairman of the board in Year  $t-1$ .  $Dstature_{t-1}$  is the tenure of a firm's chairman of the board in Year  $t-1$ .  $Space$  is per capita living space of the province in Year 1998.  $Bus$  is the number of buses per 1000 residents in Year 1998.  $Water$  is running water use and  $Gas$  is gas use of a city where a firm's headquarter is located in Year 1998.

<b>Panel A: Formation of Political Ranks</b>	
VARIABLES	(1) $Dshi_{t-1}$
<i>Space</i>	-0.0711*** (-6.72)
<i>Bus</i>	0.0023*** (9.60)
<i>Water</i>	-0.0110*** (-2.73)
<i>Gas</i>	0.0021** (2.16)
<i>Dturn<sub>t-1</sub></i>	-0.4184** (-2.25)
<i>Ncskew<sub>t-1</sub></i>	-0.0112 (-0.73)
<i>Sigma<sub>t-1</sub></i>	7.9489*** (2.99)
<i>Wret<sub>t-1</sub></i>	0.9468** (2.20)
<i>Size<sub>t-1</sub></i>	0.2483*** (22.47)
<i>MB<sub>t-1</sub></i>	0.0117*** (3.17)
<i>Lev<sub>t-1</sub></i>	-0.3461*** (-5.28)
<i>Roa<sub>t-1</sub></i>	0.1824 (0.99)
<i>Accm<sub>t-1</sub></i>	0.2781*** (3.88)
<i>Constant</i>	-2.1136*** (-5.14)
<i>Year Indicators</i>	Yes
<i>Industry Indicators</i>	Yes
Observations	5590
R <sup>2</sup>	0.1854
F Value	35.35

**Panel B: Political Ranks and Crash Risk**

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>	(3) <i>Crash<sub>t</sub></i> <i>Age<sub>t-1</sub> &gt; 51</i>	(4) <i>Crash<sub>t</sub></i> <i>Age<sub>t-1</sub> ≤ 51</i>	(5) <i>Ncskew<sub>t</sub></i> <i>Age<sub>t-1</sub> &gt; 51</i>	(6) <i>Ncskew<sub>t</sub></i> <i>Age<sub>t-1</sub> ≤ 51</i>	(7) <i>Crash<sub>t</sub></i> <i>Tenure<sub>t-1</sub> &gt; 2</i>	(8) <i>Crash<sub>t</sub></i> <i>Tenure<sub>t-1</sub> ≤ 2</i>	(9) <i>Ncskew<sub>t</sub></i> <i>Tenure<sub>t-1</sub> &gt; 2</i>	(10) <i>Ncskew<sub>t</sub></i> <i>Tenure<sub>t-1</sub> ≤ 2</i>
<i>Dshi<sub>t-1</sub></i>	<b>-0.0863*</b> (-1.78)	<b>-0.2142**</b> (-2.48)	<b>-0.0879</b> (-1.45)	<b>-0.0888</b> (-1.09)	<b>-0.0743</b> (-0.74)	<b>-0.3665**</b> (-2.38)	<b>0.0162</b> (0.20)	<b>-0.1376**</b> (-2.09)	<b>0.0966</b> (0.73)	<b>-0.3705***</b> (-2.99)
<i>Dturn<sub>t-1</sub></i>	-0.2526** (-2.30)	-0.6005*** (-3.26)	-0.3364** (-2.26)	-0.1488 (-0.83)	-0.3309 (-1.36)	-0.9250*** (-2.87)	-0.1581 (-0.82)	-0.2699** (-2.00)	-0.7351** (-2.39)	-0.4852** (-2.01)
<i>Ncskew<sub>t-1</sub></i>	-0.0055 (-0.64)	0.0177 (1.27)	-0.0068 (-0.57)	-0.0062 (-0.50)	0.0188 (0.96)	0.0034 (0.16)	-0.0028 (-0.18)	-0.0052 (-0.49)	0.0094 (0.37)	0.0299* (1.67)
<i>Sigma<sub>t-1</sub></i>	0.3339 (0.20)	9.0656*** (3.09)	1.4147 (0.55)	-0.2031 (-0.09)	8.9160** (2.39)	12.2918*** (2.75)	3.0936 (1.09)	-0.9909 (-0.49)	13.1432*** (2.64)	6.4025* (1.69)
<i>Wret<sub>t-1</sub></i>	-0.0808 (-0.30)	0.7391 (1.50)	0.0971 (0.22)	-0.1653 (-0.44)	0.7968 (1.34)	1.1720 (1.61)	0.5517 (1.28)	-0.3767 (-1.12)	1.5353** (2.01)	0.2571 (0.40)
<i>Size<sub>t-1</sub></i>	0.0144 (0.99)	0.0911*** (3.57)	0.0248 (1.20)	0.0054 (0.27)	0.0769** (2.31)	0.0993*** (2.66)	-0.0056 (-0.23)	0.0246 (1.27)	0.0007 (0.02)	0.1359*** (3.70)
<i>MB<sub>t-1</sub></i>	0.0022 (0.97)	0.0093** (2.37)	0.0032 (0.92)	0.0015 (0.46)	0.0030 (0.53)	0.0137** (2.41)	-0.0004 (-0.09)	0.0030 (1.01)	0.0014 (0.22)	0.0120** (2.41)
<i>Lev<sub>t-1</sub></i>	-0.0263 (-0.63)	-0.0574 (-0.78)	-0.0956 (-1.63)	0.0105 (0.17)	-0.0890 (-0.86)	-0.0597 (-0.51)	0.0598 (0.79)	-0.0593 (-1.17)	-0.0256 (-0.19)	-0.0699 (-0.74)
<i>Rod<sub>t-1</sub></i>	0.2046** (2.09)	0.2530 (1.49)	-0.0389 (-0.24)	0.3962*** (2.97)	0.4300 (1.53)	0.4098 (1.63)	0.3119* (1.90)	0.2219* (1.87)	0.3056 (0.87)	0.3469 (1.64)
<i>Accm<sub>t-1</sub></i>	-0.0210 (-0.52)	0.1013 (1.43)	-0.0986* (-1.86)	0.0704 (1.03)	-0.0147 (-0.18)	0.2965** (2.37)	-0.1405** (-2.04)	0.0312 (0.61)	-0.1846 (-1.61)	0.2376** (2.47)
<i>Constant</i>	0.0896 (0.38)	-2.1110*** (-5.17)	-0.1497 (-0.44)	0.2923 (0.93)	-1.9998*** (-3.77)	-2.1474*** (-3.67)	0.2093 (0.52)	0.0322 (0.11)	-0.8452 (-1.32)	-2.7063*** (-4.76)
<i>Year Indicators</i>	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<i>Industry Indicators</i>	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	5590	5590	2733	2827	2733	2827	1716	3837	1716	3837
Pseudo R <sup>2</sup> / R <sup>2</sup>	0.0353	0.0118	0.0351	0.0455	0.0596	-	0.0565	0.0094	0.0519	-
Wald Chi/F Value	238.20	311.91	129.90	150.82	197.93	202.31	114.39	191.22	136.97	201.69

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.

**TABLE 8**  
**A Change Analysis of the Association between Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roa_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $\Delta Dshi_{t-1}$  is the difference between  $Dshi_{t-1}$  and  $Dshi_{t-2}$ .  $Up_{t-1}$  equals 1 if a manager's rank in Year  $t-1$  is higher than that in Year  $t-2$ , and 0 if a manager's rank in Year  $t-1$  is lower than that in Year  $t-2$ . Panel A only uses observations with a change in chairman's political rank. Panel B includes all observation with or without chairman's political rank changes.  $Stable_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  equals to that in Year  $t-2$ , and 0 otherwise.  $Up\_chairman_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  is higher than that in Year  $t-2$  due to a chairman change, and 0 otherwise.  $Up\_chain_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  is higher than that in Year  $t-2$  due to a control chain change, and 0 otherwise.  $Up\_other_{t-1}$  equals 1 if a chairman's rank in Year  $t-1$  is higher than that in Year  $t-2$  due to a reason other than a chairman change or a control chain change, and 0 otherwise. All other variables are differenced. We also have year and industry fixed effects. To conserve space, we do not report results for differenced control variables.

**Panel A: Change Model for the Association between Political Ranks and Crash Risk**

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)
	$Crash_t$	$Ncskew_t$	$Crash_t$	$Ncskew_t$	$Crash_t$	$Ncskew_t$
	$-1 \leq \Delta Dshi_{t-1} \leq +1$		$-2 \leq \Delta Dshi_{t-1} \leq +2$		$-3 \leq \Delta Dshi_{t-1} \leq +3$	
$Up_{t-1}$	<b>-0.3926*</b> (-1.76)	<b>-0.1588*</b> (-1.92)	<b>-0.3756*</b> (-1.78)	<b>-0.1310</b> (-1.64)	<b>-0.3331</b> (-1.60)	<b>-0.1205</b> (-1.51)

**Panel B: Full Sample Analysis with Chairman Changes and Control Chain Changes**

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)
	$Crash_t$	$Ncskew_t$	$Crash_t$	$Ncskew_t$	$Crash_t$	$Ncskew_t$
	$-1 \leq \Delta Dshi_{t-1} \leq +1$		$-2 \leq \Delta Dshi_{t-1} \leq +2$		$-3 \leq \Delta Dshi_{t-1} \leq +3$	
$Up\_chairman_{t-1}$	<b>-0.0882</b> (-0.34)	<b>-0.1449</b> (-1.44)	<b>-0.1010</b> (-0.41)	<b>-0.1257</b> (-1.31)	<b>-0.0640</b> (-0.27)	<b>-0.1149</b> (-1.20)
$Up\_chain_{t-1}$	<b>-0.5317**</b> (-2.19)	<b>-0.0938</b> (-1.01)	<b>-0.5065**</b> (-2.20)	<b>-0.0695</b> (-0.77)	<b>-0.4665**</b> (-2.02)	<b>-0.0580</b> (-0.65)
$Up\_other_{t-1}$	<b>-0.0547</b> (-0.56)	<b>-0.0020</b> (-0.06)	<b>-0.0476</b> (-0.49)	<b>-0.0005</b> (-0.02)	<b>-0.0424</b> (-0.43)	<b>0.0009</b> (0.03)
$Stable_{t-1}$	<b>-0.3479**</b> (-2.09)	<b>-0.0700</b> (-1.11)	<b>-0.2910*</b> (-1.80)	<b>-0.0581</b> (-0.96)	<b>-0.2577</b> (-1.59)	<b>-0.0485</b> (-0.80)

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.



**TABLE 9**  
**Effect of Retirement on the Association between Political Ranks and Crash Risk**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's chairman of the board in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ).  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roat_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $Postretire_t$  is an indicator variable that equals 1 for years 0, 1 and 2; and 0 for years -3, -2 and -1, where year 0 is the year of retirement of the chairman.  $Postyoung_t$  equals 0 before retirement and equals the age difference at the retirement between the retiring chairman and the succeeding chairman.

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>	VARIABLES	(3) <i>Crash<sub>t</sub></i>	(4) <i>Ncskew<sub>t</sub></i>
<i>Postretire<sub>t</sub></i>	1.8649* (1.90)	-0.1105 (-0.44)	<i>Postyoung<sub>t</sub></i>	0.1696*** (2.96)	0.0180 (1.39)
<b><i>Postretire<sub>t</sub> · Dshi<sub>t-1</sub></i></b>	<b>-0.5749 (-1.60)</b>	<b>0.0270 (0.29)</b>	<b><i>Postyoung<sub>t</sub> · Dshi<sub>t-1</sub></i></b>	<b>-0.0648*** (-2.63)</b>	<b>-0.0094* (-1.76)</b>
<i>Dshi<sub>t-1</sub></i>	-0.0172 (-0.06)	-0.0817 (-1.06)	<i>Dshi<sub>t-1</sub></i>	-0.1348 (-0.55)	-0.0303 (-0.55)
<i>Dturn<sub>t-1</sub></i>	-3.2716* (-1.74)	-0.6542 (-1.27)	<i>Dturn<sub>t-1</sub></i>	-2.8408 (-1.50)	-0.6601 (-1.31)
<i>Ncskew<sub>t-1</sub></i>	-0.0830 (-0.38)	-0.0267 (-0.51)	<i>Ncskew<sub>t-1</sub></i>	-0.0468 (-0.21)	-0.0160 (-0.31)
<i>Sigma<sub>t-1</sub></i>	-35.2440 (-0.87)	0.5863 (0.06)	<i>Sigma<sub>t-1</sub></i>	-35.5697 (-0.92)	2.0957 (0.21)
<i>Wret<sub>t-1</sub></i>	-7.5369 (-1.04)	-1.1061 (-0.65)	<i>Wret<sub>t-1</sub></i>	-6.9513 (-1.04)	-0.7851 (-0.46)
<i>Size<sub>t-1</sub></i>	-0.0033 (-0.02)	0.0914** (2.16)	<i>Size<sub>t-1</sub></i>	-0.0510 (-0.33)	0.0856** (2.10)
<i>MB<sub>t-1</sub></i>	0.0188 (0.40)	-0.0001 (-0.01)	<i>MB<sub>t-1</sub></i>	0.0375 (0.84)	0.0010 (0.07)
<i>Lev<sub>t-1</sub></i>	-1.4384** (-2.37)	-0.2908 (-1.37)	<i>Lev<sub>t-1</sub></i>	-1.4816** (-2.51)	-0.3030 (-1.46)
<i>Roat<sub>t-1</sub></i>	0.6723 (0.39)	-0.5338 (-1.21)	<i>Roat<sub>t-1</sub></i>	1.0406 (0.59)	-0.5328 (-1.22)
<i>Accm<sub>t-1</sub></i>	-0.6612 (-0.53)	-0.2420 (-0.81)	<i>Accm<sub>t-1</sub></i>	-0.6169 (-0.49)	-0.2360 (-0.79)
<i>Constant</i>	-0.9679 (-0.28)	-2.2400** (-2.37)	<i>Constant</i>	0.6584 (0.18)	-2.2746** (-2.59)
<i>Industry Indicators</i>	Yes	Yes	<i>Industry Indicators</i>	Yes	Yes
Observations	376	376	Observations	374	374
Pseudo R <sup>2</sup> / R <sup>2</sup>	0.0426	0.0301	Pseudo R <sup>2</sup> / R <sup>2</sup>	0.0519	0.0436
Wald Chi/F Value	15.79	1.34	Wald Chi/F Value	23.90	2.20

Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.

**TABLE 10**  
**Association between Political Ranks and Crash Risk**  
**- Principal versus Deputy Ranks, Individual Rank Indicators, and State-owned versus Non-state-owned Firms**

$Crash_t$  is an indicator variable for crash risk and  $Ncskew_t$  is a continuous variable for crash risk in Year  $t$ .  $Dshi_{t-1}$  is the political rank for a state-owned firm's top manager in Year  $t-1$ : township and section level ( $Dshi_{t-1} = 1$ ), county and division level ( $Dshi_{t-1} = 2$ ), department and bureau level ( $Dshi_{t-1} = 3$ ) and provincial and ministerial level ( $Dshi_{t-1} = 4$ ). In Panel A, we modify  $Dshi_{t-1}$  this way. If a chairman has a principle position, than 0.5 is added to the original  $Dshi_{t-1}$ . If a chairman has a deputy position, then we stick to original  $Dshi_{t-1}$ . In Panel B,  $Dshi4$  equals 1 if  $Dshi = 4$  (provincial and ministerial level) and 0 otherwise.  $Dshi3$  equals 1 if  $Dshi = 3$  (department and bureau level) and 0 otherwise.  $Dshi2$  equals 1 if  $Dshi = 2$  (county and division level) and 0 otherwise.  $Dturn_{t-1}$  is the detrended share turnover in Year  $t-1$ .  $Ncskew_{t-1}$  is negative firm-specific weekly return skewness in Year  $t-1$ .  $Sigma_{t-1}$  is the firm-specific weekly return volatility in Year  $t-1$ .  $Wret_{t-1}$  is the average firm-specific weekly return (%) in Year  $t-1$ .  $Size_{t-1}$  is the logarithmic transformation of a firm's total assets at the end of Year  $t-1$ .  $MB_{t-1}$  is the market-to-book ratio of a firm at the end of Year  $t-1$ .  $Lev_{t-1}$  is a firm's ratio of total liabilities to total assets at the end of Year  $t-1$ .  $Roat_{t-1}$  is a firm's ratio of net income to total assets at the end of Year  $t-1$ .  $Accm_{t-1}$  is the three-year moving sum of absolute abnormal accruals ending in Year  $t-1$ , which equals the sum of absolute abnormal accruals in Years  $t-1$ ,  $t-2$ , and  $t-3$ .  $SOE_{t-1}$  is an indicator that equals 1 if a firm is state-owned, and 0 otherwise in Year  $t-1$ .  $Highdshi_{t-1}$  is an indicator that equals 1 if a state-owned firm manager's rank is at or higher than the department or the bureau level, and 0 otherwise in Year  $t-1$ .  $Lowdshi_{t-1}$  is an indicator that equals to 1 if a state-owned firm manager's rank is lower than the department or the bureau level, and 0 otherwise in Year  $t-1$ . We also have year and industry fixed effects. To conserve space, we do not report results for control variables.

**Panel A: Considering Principal and Deputy Ranks**

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>
<i>Dshi<sub>t-1</sub></i>	-0.1448*** (-2.96)	-0.0258** (-2.02)

**Panel B: Using Individual Rank Indicators**

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>
<i>Dshi4<sub>t-1</sub></i>	-0.5275*** (-2.66)	-0.0971** (-2.13)
<i>Dshi3<sub>t-1</sub></i>	-0.2246** (-2.25)	-0.0443 (-1.63)
<i>Dshi2<sub>t-1</sub></i>	-0.1774* (-1.87)	-0.0169 (-0.64)

**Panel C: Comparing State-owned Firms and Non-state-owned Firms**

VARIABLES	(1) <i>Crash<sub>t</sub></i>	(2) <i>Ncskew<sub>t</sub></i>	(3) <i>Crash<sub>t</sub></i>	(4) <i>Ncskew<sub>t</sub></i>
<i>SOE<sub>t-1</sub></i>	-0.0858 (-1.42)	-0.0437*** (-2.58)	-	-
<i>Highdshi<sub>t-1</sub></i>	-	-	-0.1616** (-2.17)	-0.0656*** (-3.24)
<i>Lowdshi<sub>t-1</sub></i>	-	-	-0.0542 (-0.83)	-0.0403** (-2.22)

We control year and industry fixed effects. Reported t-values are on an adjusted basis using robust standard errors corrected for firm-level clustering (Petersen 2009) and heteroskedasticity (White 1980). \*\*\*, \*\* and \* represent significance levels at 1%, 5% and 10%, respectively.